



# Bunker Hill Community College

imagine the possibilities

PURCHASE ORDER No.

P0031884

SHIP TO: CIO  
Bunker Hill Community College  
250 New Rutherford Ave  
Charlestown MA 02129

INVOICE TO:

Bunker Hill Community College  
BUSINESS OFFICE  
250 New Rutherford Avenue  
Boston, Massachusetts 02129-2991

VENDOR: 0000912  
SHI International Corp  
290 Davidson Ave  
Somerset NJ 08873

TAX EXEMPT NUMBER 999-089-606

Questions? please call (617) 228-2425

**ALL DELIVERIES MUST BE CHECKED IN WITH MAIL ROOM NEAR LOADING DOCK BEFORE ROUTING TO DEPARTMENT. PLEASE EMAIL YOUR INVOICE DIRECTLY TO: [apayable@bhcc.edu](mailto:apayable@bhcc.edu)**

P.O. INITIATOR		G.L. ACCOUNT NUMBER		
Tim Ogawa		1_1100_1_1_2230_5U080		
P.O. DATE	DELIVERY EXPECTED	F.O.B.	SHIP VIA	VENDOR TERMS
07/16/21				

QUANTITY	UNIT OF MEASURE	ITEM DESCRIPTION	UNIT PRICE	EXTENDED PRICE
1.00	EA EACH	OneLogin annual licensing  Reference Quote #20385323 Under MHEC Contract F04	101,400.00	101,400.00

INSTRUCTIONS TO VENDOR

- Purchase Order number MUST APPEAR on invoices, packages and correspondence.
- Submit a separate invoice for each purchase order.
- Unless otherwise indicated, all prices are FOB destination.
- Subject to inspection on delivery, rejected material returned at vendor's expense.

TOTAL AMOUNT

\$

101,400.00

Approved by Comptroller

DATE 07 /16 /2021



FOR PURCHASE ORDER:  
P0031884

**F04**

contract term: 09/01/2019 through 08/31/2026

strategic sourcing manager Rika Monzillo

rmonzillo@mhec.net

413.992.2506

100 university drive, suite 1 | Amherst, MA 01002

web: mhec.net

**Software**

## [contract landing page](#)

This contract has an information hub called a **contract landing page**. The landing page is an online location of all things relating to this contract, in an easy to use, accessible format. To access the landing page, you must be logged in and enter through the secure products and services categories page. The URL to the products & services page is shown above. Once there, you can hover over the icons to view the contract landing pages. Contracts may be located in more than one category, though it is the same landing page. We invite you to make use of this contract's landing page to locate information regarding supplier contract terms, pricing, disadvantaged business status, and marketplace participation status. A sortable product and services spreadsheet is available, along with a list of current promotions, addendums, news items and frequently asked questions. A single page (front and back) pdf Sell Sheet is available for each supplier and provides an easy reference for their specific contract terms. The landing page does not replace the contract but works in concert to enable buyers to easily find information to aid them in their purchasing decisions.

## **compliance**

This contract adheres to the strict standards of the **MGL 30b** for fair, open and competitive bidding. In addition, MHEC procurement practices were reviewed the law firm of Hirsh, Roberts, and Weinstein and found to be compliant with the uniform standards of the U.S. Education Department General Administrative Regulations (**EDGAR**).



## **addenda**

Changes to this contract will be listed here, if they occur.

Addendum 1: The contract has been renewed for a period of two (2) years to end on August 31, 2024. Next Gen Web Solutions is no longer on contract due to lack of utilization. All other pricing and terms remain firm.

## Contract Notes

### General Notes on the Contract

□

-Contract Period: 8/01/2019 - 6/30/2022  
 -Post Date: 3/22/2019 - Opened: 4/25/2019  
 -Awards: 11 contracts - 6 Suppliers are current F04 suppliers: Adorama, Carahsoft, Continental Resources, -GovConnection, SHI and Whalley Computers  
 -New Suppliers: Information Builders, Next Generation Web Solutions, Oracle, Videocode  
 -Returning Supplier: CDW was not on the previous contract. They missed the bid opening in 2015.  
 -Member Participation: Collaborated with 11 members and organizations on brands and new categories they would like to see offered and will be available in this new contract.

NEW BRANDS & CATEGORIES OFFERED: Campus Ticketing violations-sanction of students, Civic engagement, Cyber Security, DocuSign-Digital Signage/eSignatures, Identify Theft-Security, Law Enforcement Software, Oracle, Permitting Software, Presentations, Project Management, Scholarship Management,, Service Now-IT Asset Management, Tableau-Tyler-Muni Software, Videocode-Curriculum, Student Course Licensing, Software Survey

-PRICING OPTIONS:  
 Pricing is based on a markup or markdown of the price the Software Publisher or other software seller charges the Software Reseller for the software. Because the cost to the Software Reseller may vary depending on agreements with the Software Publisher, the lowest markup will not necessarily result in the best price.

Most commonly used software will be offered in this contract. Because the cost to the Software Reseller may vary depending on agreements with the Software Publisher, the lowest markup will not necessarily result in the best price. Some brands were awarded to 2+ resellers so it would be in your best interest to check pricing with those suppliers. Most markups have improved or have remained the same compared to the current contract. Benchmarking efforts against other GPO's have resulted in improved markup/discounts or pricing levels were the same in most cases.

-MICROSOFT: The M365 A3 (with CoreCAL), M365 A3 or M365 A5 suites for faculty will be required as a product minimum to participate in the MHEC special pricing. Members will not be purchasing individual components (like standalone EMS E3 or Minecraft), but instead will be purchasing the M365 suite that includes the associated online service components.

-PLACING ORDERS: When requesting a quote or placing any form of an order, please proceed to do the following:  
 (a) Identify yourself as an MHEC Member  
 (b) Reference MHEC or Contract #F04

Utilizing these steps will assure proper contract pricing and tracking of all volume done under the MHEC contract.

### Product Categories - Use this list to search the Web under Product Categories

Adobe Government Options, Adobe Licensing CLP, Adobe VIP Licensing Program, Microsoft 365 A3, Microsoft 365 A3 (CoreCal), Microsoft 365 A5, Microsoft Government Options & Other, Microsoft Imagine Academy - Subscription, Microsoft Office 365 A1, Microsoft Premier Support Services, software - network management, Software - Analytics, Software - Antivirus/Security, Software - Cyber Security, software - cybersecurity, Software - Scholarship Management, Software - Student Information, Software - Workstation Security, Software Appraisal & Tax, Software- Chrome Management Console, Software- Cloud Services, Software -Database Management System, Software-Accounting, Software-Advanced Customer Service, Software-All Products, Software-Analytics, Software-Anti-virus, software-antivirus/securiry, Software-Antivirus/Security, Software-Appraisal & Tax, Software-Athletic Equipment Inventory Management, Software-Authentication, Software-Backup, Software-Business, Accounting, Software-Business/Accounting, Software-CAD, Software-Catalog, Software-Chrome Management Console, Software-Civic Services, Software-Cloud Solutions, Software-Compositing, Software-Computrace Complete License, Software-Conduct Management, Software-Connective Government Cloud, Software-Consulting Services, Software-Corrections, Software-Corriculum, Software-Courts & Justice, Software-Curriculum, Software-Cybersecurity, Software-Database Management System, Software-Disaster Recovery, Software-E-Business License &, Software-Electronic Signature, Software-Encryption, Software-Entire Catalog, Software-Graphic Design, Software-Graphics, Software-Help Desk, Software-Identity Theft, Software-Law Enforcement Records, Software-Law Enforcement Records Management Softwa, Software-Learning Management Systems, Software-Multimedia, Software-Network Management, Software-Operating System, Software-Patch Management, Software-Performance Tools, Software-Permitting, Software-Presentations, Software-Professional Services, Software-Project Management, Software-Public Safety, Software-Scholarship Management, Software-School ERP, Software-Security, Software-Services, Software-Software, Software-Student Course Licensing, Software-Student Information, Software-Student Transportation, Software-Survey, Software-Systems Management, Software-Terminal Server Licensing, Software-Tip Management/Crime Reports, Software-Training Services, Software-Variest brands, Software-Virtualization, Software-Web Design, Software-Word-Processing, Software-Workstation Security, Software-Cybersecurity

### Web Page Search Instructions link:

<http://private.mhec.net/pdf/SearchInstructions.pdf>

When searching F04 software in the MHEC web site ([www.mhec.net](http://www.mhec.net)) please do the following: At the home page select the "SEARCH" button then from the drop down menu click on "SEARCH THE DATABASE." At the next page select contract F04 at the "Contracts" button. You now have the option to search any brand, any supplier or product category. Click on "Results Tabular" when you have refined your search. Contact Joan Miller (413) 992-2504 if you should need assistance locating products, brands or suppliers.

### Special Notes on Individual Vendors

<b>Adorama Inc.</b>	<p>Adorama is the world's only full-service destination for photo, video and electronics.</p> <p>Regular Business Hours: Monday to Thursday 9am to 6pm Eastern Time, Friday 9am to 2pm Eastern Time.</p> <p>REBATES/INCENTIVES: Instant rebates items are posted on <a href="http://www.adorama.com">www.adorama.com</a>.</p> <p>CONTRACT PRICING: Is available at "Search the MHEC Database." Details on how to use the Search feature is referenced above.</p>
<b>Carahsoft Technology Corporation</b>	<p>Carahsoft Technology Corp. is an IT solutions distributor delivering best-of-breed hardware, software, and support solutions to federal, state and local government agencies since 2004. Carahsoft has built a reputation as a customer-centric real-time organization with unparalleled experience and depth in government sales, marketing, and contract program management. This experience has enabled Carahsoft to achieve the top spot in leading public sector software license distributors.</p> <p>TRAINING: As a distributor of software, Carahsoft relies on the training of each of our individual manufacturers. Carahsoft does, however, host webinars to give an overview and introduction to many of our manufacturer's products. More information about these webinars can be provided at MHEC's request.</p> <p>CONTRACT PRICING: Is available at "Search the MHEC Database." Details on how to use the Search feature is referenced above.</p>
<b>CDW Government LLC</b>	<p>CDW is a leading multi-brand technology solutions provider to business, government, education and healthcare organizations in the United States, the United Kingdom and Canada. A Fortune 500 company with multi-national capabilities, CDW was founded in 1984 and employs more than 9,000 coworkers.</p> <p>CONTRACT PRICING: MHEC specific pricing can be found at <a href="http://www.cdwg.com/mhec">www.cdwg.com/mhec</a>. CDW is also on the MHEC Marketplace. In addition, pricing is available at "Search the MHEC Database." Details on how to use the Search feature is referenced above.</p> <p>TRAINING: CDW training capabilities are largely contingent on the order/technology/full scope of work of the project at hand. CDW services offer customized training across different technologies that require a scope of work.</p>
<b>Continental Resources Inc</b>	<p>Continental Resource, Inc. is a WBE company based in Bedford, MA and was established in 1962. It is a corporation with 300 Employees, 7 locations, \$550 million in revenue. We are an authorized dealer. We have a SAP system to keep track of orders and have a dedicated Customer Service department.</p> <p>CONTRACT PRICING: Is available at "Search the MHEC Database." Details on how to use the Search feature is referenced above.</p> <p>TRAINING: Has 45 engineers that can provide training</p>

**GovConnection Inc**

GovConnection, Inc. d/b/a Connection Public Sector Solutions (Connection) is a premier reseller and national IT solutions provider of a wide range of over 300,000 information technology products and services/solutions from over 1,600 manufacturers; we support our customers in designing, enabling, managing, and servicing their IT environments. We are part of the Connection family of PC Connection, Inc., which was founded in 1982. In 2016, PC Connection announced corporate rebranding. New "Connection" brand unites all subsidiaries (PC Connection, GovConnection, MoreDirect, Softmart and GlobalServe) under one clear, concise, and powerful brand name.

MICROSOFT: GovConnection has been awarded Microsoft Licensing.

CONTRACT PRICING: MHEC specific pricing can be found at [www.connection.com/MHEC](http://www.connection.com/MHEC). GovConnection is also on the MHEC Marketplace. In addition, pricing is available at "Search the MHEC Database." Details on how to use the Search feature is referenced above.

TRAINING: Connection offers a great deal of training on all of the offerings made through MHEC. They have facilities available and are capable of delivering training at other facilities. They provide unique contact and partner with Manufacturers to utilize their content. They can deliver this training face to face, via Webex, or through Webinar. Connection works with their clients to understand the requirements for basic 'familiarization' for an end user and their new system. Connection is pleased to offer the following, Added Value Training Programs to benefit the needs of MHEC, as part of the implementation of this project:

B2B Website: Connection will provide training on the use of your B2B website and recommend best practices for customization.

Lunch and Learns: Connection will deliver a Catered Multi-Customer event where one or many vendor partners give presentations regarding current product and new technology.

Speed Training or "One-to-Many" Short Takes: Connection will deliver a set of vendor partners to detail new technology, new roadmaps, emerging technology or new offerings in 10-15 minutes. The larger group of attendees is broken down into smaller groups and after the 10-15 minute window expires, each group moves to a new vendor partner. This gives each partner a quick opportunity to update guests and the guests the option to schedule more time with the vendors of choice.

Vendor Fairs: Connection will deliver a Vendor Fair where the end user agency decides the attendee vendor partners or is left up to Connection to select. Connection is responsible for arranging the place, time and vendor partners to attend. This is usually a 4-6 hour window where the vendor partners have tables and agency employees are able to select the booths they would like to visit.

Webinars: Connection can deliver Seminars/Webinars where we use Subject Matter Experts to deliver roadmaps, new technology, emerging technology, updates and answer questions about best practices. In addition, formal and informal training and support is available through Connection, for all of the products and services we provide. Informal training and/or support can be provided, if required, for the products and services offered in this Contract via our technical support group by telephone, during normal working hours. The specific details are product and service specific and can be outlined on a case-by-case basis.

**Next Gen Web Solutions**

NextGen's web and mobile software solutions enable administrators to efficiently manage online forms, scholarships, employment, online timesheets and other specialized processes that require signed authorizations and interactions with student information. Serving more than 460 higher education institutions across the country, we continuously strive to set ourselves apart through excellent customer service and a deep understanding of the workflows that power student success-driven institutions. Our products include Dynamic Forms - a simple way for non-technical users to take any paper-based form and quickly build a sophisticated interactive, electronic form that can be published to a campuses' SIS portal or outside website; Scholarship Manager - a comprehensive solution to college and university scholarship programs, from building student profiles through smart applications and school information system (SIS) data integration, online review and awarding; and lastly TimeSheetX and JobX, two solutions that offer campuses online timesheet entry, time off accruals, employer approvals, budget/accrual/award balance tracking, payroll integration, and reporting and a proactive solution to help college and university financial aid offices remain in compliance with and better manage their Federal Work Study program.

**SMALL BUSINESS ENTERPRISE**

REBATES/INCENTIVES: 5% Referral rate for next annual license fee.

CONTRACT PRICING: Is available at "Search the MHEC Database." Details on how to use the Search feature is referenced above.

**SHI International Corp.**

SHI International Corp. is one of today's top IT Solutions providers. As the largest privately-owned, M/WBE organization in the country, SHI prides itself on its customer-centric spirit and its ability to facilitate solutions, services, and hardware and software products for its national and global clients. Loyalty and reliability are paramount qualities of SHI. Found in 1989, and headquartered in Somerset, New Jersey (with over 30 offices worldwide), we have sustained our small company feel by retaining our leadership personnel (many who have been with the company since its inception) and by empowering our employees to help customers resolve problems and needs directly, shoulder to shoulder. With over 4,000 employees, we focus our capabilities on providing IT Solutions (including, but not limited to, security, mobility, cloud, and data analytics), and IT Management and Support for the life of your technology assets. Our loyal employees work collaboratively with customers, who we see as partners, in all 50 states and internationally – we recognize our role is to support these partnerships, providing expert modalities to keep your IT safe, secure, and operational, 24 hours a day, 365 days a year.

ADOBE: SHI has been awarded the Adobe Licensing.

CONTRACT PRICING: MHEC specific pricing can be found at the MHEC Marketplace.

TRAINING: SHI understands that in order for MHEC to realize the benefits of contracting with SHI, your employees need to understand the products and services that SHI offers. Therefore, SHI has a wide variety of training option available to your employees.

**Vidcode**

Vidcode provides research-backed computer science curriculum and a creative coding platform to school districts and libraries. In schools, Vidcode is used in grades 3rd through 12th to teach computer programming through project-based learning. Vidcode's curriculum is CSTA and NGSS aligned. The Vidcode modules can be used in a cross-curricular setting, coding activities can replace or augment a presentation or report. In libraries, Vidcode is used for students to learn to code at home, or through library workshops and clubs. Students follow tutorials to code creative projects using their own media. Teachers have access to lesson plans and plug-and-play teaching resources that require any previous knowledge of coding.

**Whalley Computer Associates Inc**

Whalley Computer Associates, Inc. (WCA) is one of the largest technology providers in North America (Top 1/10th of 1%). Founded in 1979, WCA provides all of the products and services that you would expect from a World Class technology partner to companies of all types and sizes as well as schools, colleges, state and local governments and agencies.

VMware: Whalley has been awarded this brand. WCA is an Enterprise Solution Provider of VMware with a minimum of 6 certified resources across multiple categories and classifications (sales professional, technical and solution based certifications).

CONTRACT PRICING: Is available at "Search the MHEC Database." Details on how to use the Search feature is referenced above

**New on Contract**

Adorama Inc.  
CDW Government LLC  
Next Gen Web Solutions  
Vidcode

**No Longer on Contract**

Hewlett Packard Enterprise Co.

## Instructions and Information pertaining to the use of this contract

- 1 All Terms & Conditions contained in the IFB for MC15-F04 and the bidder's response to the IFB are incorporated herein. Any modification or amendment of any provision of this Contract must be in writing and bear the signature of each party's duly authorized representative. In the event of a conflict between the terms of the IFB, bidder's response and/or the terms set forth in this Contract, the following order of precedence shall control:
  - a) Terms in this Contract,
  - b) Any correspondence between MHEC and the Bidder clarifying the bidders response
  - c) Bidder's response to IFB
  - d) IFB
- 2 Contractors are required to market products and services to the MHEC membership directly and continue to promote sales volume through quality and superior service.
- 3 Discount pricing may be offered to a member above and beyond this contract discount structure in the form of: Special Deals, Sales Catalogs or Bulletins, Promotional Sales, and Additional Volume Discounts through special quotes for committed dollar purchases, so long as the same pricing will be offered to all current and future member customers who meet the same criteria for the special pricing.
- 4 Use of the contract is left to the discretion of each respective member. No guarantee of volume has been made to the supplier.
- 5 Any purchase order issued to a vendor by an MHEC member is an agreement between the individual member and the vendor, not the MHEC organization, or other MHEC Members in part or total.
- 6 Suppliers will make every effort to identify purchasers contacting them to determine MHEC membership and extend the MHEC pricing and any benefits. Any customer who meets the MHEC criteria for membership within the 6 state region such as:
  1. Non-profit, public and private colleges / universities,
  2. Not for profit technical, charter, and vocational schools,
  3. Municipalities including K-12, and Libraries.
  4. Non-profit education organizations,
- 7 Either party may terminate this contract for convenience, without penalty, upon Sixty (60) days written notice to the other party
- 8 This contract contains installation and services which may fall under a State's prevailing wage laws and guidelines of the MHEC PUBLIC members. In addition depending on the situation or circumstances, state laws or state procurement guidelines, the MHEC PUBLIC members may be required to obtain separate quotes or publicly bid installation services.
- 9 Wage Rates: Please visit each States' Department of Labor and Development referencing details or Prevailing Wage Rates and how they are to be paid on State Jobs and how payroll records are to be maintained. Per the AG, Division of Occupational Safety, prevailing wage rates are subject to change annually. Each job performance must include an updated prevailing wage rate chart. It is the responsibility of the contracted supply partner to request this from the member requesting service. Note that several of our schools are public and it is the vendor's responsibility to follow the wage rate guidelines if necessary. This list is included but not limited to New England. It is the responsibility of the supplier to request prevailing wages from members when performing services where prevailing wages apply.

MA -

<http://www.mass.gov/?pageID=elwdagencylanding&L=4&L0=Home&L1=Workers+and+Union>

CT- <http://www.ctdol.state.ct.us/wgwkstnd/wgmenu.htm>

RI - <http://www.dlt.ri.gov/pw/>

VT - <http://www.vtlmi.info/occupation.cfm>

ME - [http://www.maine.gov/labor/labor\\_laws/wagehour.html](http://www.maine.gov/labor/labor_laws/wagehour.html)

NH - <http://www.labor.state.nh.us/>

- 10 Some suppliers awarded to this contract may require that members enter into specific purchase agreements. Due to the specific nature of these agreements, the MHEC has not vetted these agreements. Therefore, members considering entering into these agreement are strongly encouraged to submit these documents to their legal counsel for review. Also, consider adding to purchase agreements: The terms and conditions shall not supersede the MHEC MC15-F04 contract terms and conditions.
- 11 Software Publishers: Suppliers agree that they will work to establish relationships with Software Publishers who are new to them to obtain quotes and be able to deliver software in a timely fashion. If after three business days the Supplier has been unable to obtain a quote and assurances that the Supplier will be able to provide the software, The Supplier must contact the Member with a status report.  
The Supplier and the Member will mutually agree as to whether the Supplier will continue to pursue a quote and agreement with the Software Publisher, and what, if any, the expected timeframe will be, or whether the Supplier will provide the Member with a written statement that the Supplier cannot supply the software. If the Supplier has been unable to obtain a quote and agreement with the Software Publisher within 10 days of the request for quote, the Supplier must provide a written statement that the Supplier cannot supply the software to the Member if requested to do so.
- 12 Third Party Agreements: End-User License Agreements (EULA): If the Software Publisher has provided any documents that the Member must sign or otherwise accept, or if the Member and the Software Publisher have negotiated any other written agreement, the Software Publisher must provide these to the Reseller and the Reseller must include them in their Quote.

It will be the responsibility of the Reseller to request if the Software Publisher has terms & conditions approved by the Commonwealth of Massachusetts and if so then those same Terms & Conditions shall carry forward to the Member. Some Software Publishers may require members to enter into specific purchase agreements. Due to the specific nature of these agreements, the MHEC has not vetted these agreements. The terms and conditions shall not supersede the MHEC contract terms and conditions.

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## Brand and Category Index

### Product Category Key (Use this key for searching on our website)

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B	Adobe Licensing CLP
C	Adobe VIP Licensing Program
D	Microsoft 365 A3
E	Microsoft 365 A3 (CoreCal)
F	Microsoft 365 A5
G	Microsoft Government Options & Other
H	Microsoft Imagine Academy - Subscription
I	Microsoft Office 365 A1
J	Microsoft Premier Support Services
K	Security Awareness Training
L	Software-All Products
M	Software-Analytics
N	Software-Anti-virus
O	Software-Antivirus/Security
P	Software-Appraisal & Tax
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\	Software-Conduct Management
]	Software-Connective Government Cloud
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_	Software-Courts & Justice
`	Software-Curriculum
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b	Software-Database Management System
c	Software-Disaster Recovery
d	Software-Education
e	Software-Electronic Signature
f	Software-Encryption
g	Software-Entire Catalog
h	Software-Graphic Design
i	Software-Graphics
j	Software-Help Desk
k	Software-Identity Theft
l	Software-Law Enforcement Records Manageme

m	Software-Law Enforcement Records Manageme
n	Software-Learning Management Systems
o	Software-Multimedia
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z	Software-School ERP
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	Software-Services
}	Software-Student Course Licensing
~	Software-Student Information
•	Software-Student Transportation
€	Software-Survey
□	Software-Systems Management
,	Software-Terminal Server Licensing
f	Software-Tip Management/Crime Reports
„	Software-Training/Phishing
...	Software-Variest brands
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‡	Software-Virtualization
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%o	Software-Word-Processing
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Cloudera	l, g	Carahsoft Technology Corporation	20	19
Cofense	K	SHI International Corp.	39	38
Commvault	S	Continental Resources Inc	28	27
Commvault	g, p, S	GovConnection Inc	31	29
Commvault	S	SHI International Corp.	40	38
Corel	%o	SHI International Corp.	40	38
Cradelpoint	g, O, p	GovConnection Inc	31	29
Crowdstike	a	SHI International Corp.	40	38
Cylance	O	Carahsoft Technology Corporation	20	19
Dell EMC	‡, b, g, h, i, O, p, q, S, U, w	GovConnection Inc	31	29
DocuSign	e	Carahsoft Technology Corporation	20	19
DocuSign	†	SHI International Corp.	40	38
Druva	S	Carahsoft Technology Corporation	20	19
Dynamic Forms	~	Next Gen Web Solutions	37	36
Entire Catalog	□, □, \, ], ^, ^, ^, ^, {, }, ~, ,, ‡, ..., %o, €, a, b, c, f, f, g, h, i, j, k, M, n, O, P, Q, R, S, Š, T, U, v, W, X, Y, Z	GovConnection Inc	31	29
ESET	{	SHI International Corp.	40	38
F5 Networks	g	Carahsoft Technology Corporation	20	19
F5 Networks	p	SHI International Corp.	40	38
Fidelis	a	Carahsoft Technology Corporation	20	19
Filemaker	b, g	GovConnection Inc	32	29
FireEye	‡, g, O, p	GovConnection Inc	32	29
FireEye	p	SHI International Corp.	40	38
Forescout	a	Carahsoft Technology Corporation	20	19
Google	W	GovConnection Inc	32	29
Google	W	SHI International Corp.	40	38
GovConn-Entire Software Catalog	v	GovConnection Inc	32	29
Granicus	X	Carahsoft Technology Corporation	21	19
HPE	‡, b, g, h, i, O, P, q, R, S	GovConnection Inc	32	29
HPE Aruba	‡, g, O, p, R, S	GovConnection Inc	32	29

<b>Brand Name</b>	<b>Product Category</b>	<b>Vendor</b>	<b>Page</b>	<b>Dealer Page</b>
Identity Finder	Š	SHI International Corp.	40	38
Infoblox	a, l, p	Carahsoft Technology Corporation	21	19
Intuit	T	SHI International Corp.	40	38
Ipswitch	‡, b, g, O, p, q, S	GovConnection Inc	33	29
Ivanti	b, g, O, p	GovConnection Inc	33	29
JobX	~	Next Gen Web Solutions	37	36
KnowBe4	K	SHI International Corp.	40	38
Knowbe4 Awareness Training „		Whalley Computer Associates Inc	45	44
LabTech	p	SHI International Corp.	40	38
LanDesk	r	SHI International Corp.	40	38
Marklogic	b	Carahsoft Technology Corporation	21	19
McAfee	^, a, b	Carahsoft Technology Corporation	21	19
McAfee	g, P, R, S	GovConnection Inc	33	29
McAfee	f	SHI International Corp.	40	38
Micro Focus	^, {, a, b, c, f, g, l, o, q, s, t, w, z	Carahsoft Technology Corporation	21	19
Microsoft	D, E, F, G, H, I, J	GovConnection Inc	33	29
Mimecast	K	SHI International Corp.	40	38
Mimecast Awareness Training	„	Whalley Computer Associates Inc	45	44
New Relic	s	Carahsoft Technology Corporation	21	19
Novell	‡, b, g, O, p, q, R, S	GovConnection Inc	33	29
Nuance	g, h, i, p, u	GovConnection Inc	33	29
Nutanix	g	Carahsoft Technology Corporation	21	19
Okta	^, a, O, z	Carahsoft Technology Corporation	21	19
OneLogin	R	SHI International Corp.	40	38
PacketViper	a	Carahsoft Technology Corporation	22	19
Palo Alto Networks	^, ^, a, l, M, N, p, Š	Carahsoft Technology Corporation	22	19
Proofpoint	^, {, a, b, f, i, k, O, z	Carahsoft Technology Corporation	22	19
Proofpoint	K	SHI International Corp.	40	38
Qualtrics	€	Carahsoft Technology Corporation	22	19
Quark	g, h, i	GovConnection Inc	33	29
Rapid7	a	Carahsoft Technology Corporation	22	19
Rapid7	K	SHI International Corp.	40	38
Rave Mobile Safety	x	SHI International Corp.	41	38
Red Hat	q	Carahsoft Technology Corporation	22	19
Red Hat	‡, q	Continental Resources Inc	28	27
Red Hat	b, g, q, S	GovConnection Inc	33	29
RSA	a	Carahsoft Technology Corporation	22	19
RSA	R	SHI International Corp.	41	38
Salesforce	g	Carahsoft Technology Corporation	22	19
Salesforce	w	SHI International Corp.	41	38

<b>Brand Name</b>	<b>Product Category</b>	<b>Vendor</b>	<b>Page</b>	<b>Dealer Page</b>
Scholarship Manager	y	Next Gen Web Solutions	37	36
Secureworks	a	Carahsoft Technology Corporation	23	19
ServiceNow	g	Carahsoft Technology Corporation	23	19
ServiceNow	j	SHI International Corp.	41	38
SHI	K	SHI International Corp.	41	38
SHI-Entire Software Catalog	g	SHI International Corp.	41	38
Solarwinds	`, a, b, h, j, l, p, q	Carahsoft Technology Corporation	23	19
Solarwinds	b, g, h, i, O, p, S	GovConnection Inc	34	29
Solarwinds	j	SHI International Corp.	41	38
Sophos	b, g, p, S	GovConnection Inc	34	29
Sophos	f	SHI International Corp.	41	38
Splunk	a	Carahsoft Technology Corporation	23	19
Symantec	‡, b, g, h, i, O, p, q, R, S, u, w	GovConnection Inc	34	29
Tableau	‡	Carahsoft Technology Corporation	23	19
Tableau	M	SHI International Corp.	41	38
TechSmith	†	SHI International Corp.	41	38
Terranova	K	SHI International Corp.	41	38
TimesheetX	~	Next Gen Web Solutions	37	36
Trend Micro	a, O, S	Carahsoft Technology Corporation	23	19
Trend Micro	g, O, p, S	GovConnection Inc	34	29
Tyler	l	Carahsoft Technology Corporation	23	19
Tyler	†	SHI International Corp.	41	38
Unitrends	‡, g, p, q, S	GovConnection Inc	34	29
Veeam	‡, g, O, p, q	GovConnection Inc	34	29
Veeam	S	SHI International Corp.	41	38
Veritas	b, g, O, q, S	GovConnection Inc	34	29
Veritas	S	SHI International Corp.	41	38
Vidcode	`, n	Vidcode	43	42
Vizioncore	‡, g, p	GovConnection Inc	35	29
VMware	g	Carahsoft Technology Corporation	23	19
VMware	†, ‡	Continental Resources Inc	28	27
VMware	‡, g, O, p, q, S	GovConnection Inc	35	29
VMware	‡	SHI International Corp.	41	38
VMware	L	Whalley Computer Associates Inc	45	44
Whalley Computer	„	Whalley Computer Associates Inc	45	44
Zscaler	^, f, a, l, O, z	Carahsoft Technology Corporation	23	19

Brand Count: 99

### Warranty Key

- A 1 Year
- B EULA
- C Included with Subscription - See MSLA

<i>D</i>	Indefinite
<i>E</i>	Manufacturer
<i>F</i>	N/A SaaS

# Software

## 1 Adorama Inc.

<u>Address</u>	42 WEST 18TH ST	<u>Contact</u>	Andrea Simmon
	New York, NY 10011	<u>Phone</u>	212-741-0401 x2271
<u>Email</u>	andreas@adorama.com	<u>Tollfree</u>	
<u>Web</u>	www.adorama.com	<u>Cell</u>	
<u>SDO</u>		<u>Fax</u>	646-758-8558
<u>Biz Type</u>		<u>FBI #</u>	13-2918676

Return Policy <https://www.adorama.com/help/returnPolicy>

Major Credit Cards Mastercard, Visa, AXEC, Discover

Delivery 7-21 days ARO

Cash Terms Net 30 Days

Prompt Pay

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Destination

Freight Included

Minimum Order None

Additional Terms Reference MHEC or F04 on documentation

Contract

extended to

New England

States:

	Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>					N/A
<b>MA</b>					
<b>ME</b>					
<b>NH</b>					
<b>RI</b>					
<b>VT</b>					

Software

**Remit**  
Salesops  
42 W 18th Street  
New York, NY 10011  
Phone: 212-741-0401 x2437  
Email: salesops@adorama.com

Brand: <b>Adorama-Entire Catalog</b>		Warranty		
Software-Student Information	-Volume Discounts are available	B	5% discount	<a href="#">F04 Adorama pricing.pdf</a>

## 2 Carahsoft Technology Corporation

<u>Address</u>	Contracts 1149 Sunset Hills Road, Suite 100 Reston, VA 20190	<u>Contact</u>	Erin McAfee
<u>Email</u>	erin.mcafee@carahsoft.com	<u>Phone</u>	703.230.7562
<u>Web</u>	www.carahsoft.com	<u>Tollfree</u>	888.66.CARAH
<u>SDO</u>		<u>Cell</u>	
<u>Biz Type</u>		<u>Fax</u>	703.871.8505
		<u>FEI #</u>	52-2189693

<u>Return Policy</u>	Subject to manufacturer return policy
<u>Major Credit Cards</u>	Mastercard, Visa, AXEC, Discover
<u>Delivery</u>	1-5 business days
<u>Cash Terms</u>	Net 30 Days
<u>Prompt Pay</u>	
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included for software
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Reference MHEC or F04 on documentation

Contract  
extended to  
New England  
States:

	Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>					N/A
<b>MA</b>					
<b>ME</b>					
<b>NH</b>					
<b>RI</b>					
<b>VT</b>					

# Software

## Orders

Karina Woods  
1860 Michael Faraday Drive Suite 100  
Reston, VA 20190  
Phone: 703-871-8519  
Email: karina.woods@carahsoft.com

## Sales Rep

Karina Woods  
1860 Michael Faraday Drive Suite 100  
Reston, VA 20190  
Phone: 703-871-8519  
Email: karina.woods@carahsoft.com

## Sales Rep

Tim Boltz  
1860 Michael Faraday Drive, Suite 100  
Reston, VA 20190  
Phone: 703-230-7402  
Email: tim.boltz@carahsoft.com

### Brand: **Acquia**

Software-Web Design	Warranty		
	F	4.28% MSRP	Pricing is on file with the MHEC

### Brand: **Akamai**

Software-Cyber Security	Warranty		
	F	20% Commercial List	Pricing is on file with the MHEC

### Brand: **Amazon Web Services**

Software-Backup	Warranty		
	F	5% MSRP	Pricing is on file with the MHEC
Software-Courts & Justice	F	5% MSRP	Pricing is on file with the MHEC
Software-Disaster Recovery	F	5% MSRP	Pricing is on file with the MHEC
Software-Multimedia	F	5% MSRP	Pricing is on file with the MHEC
Software-Operating System	F	5% MSRP	Pricing is on file with the MHEC
Software-School ERP	F	5% MSRP	Pricing is on file with the MHEC
Software-Security	F	5% MSRP	Pricing is on file with the MHEC
Software-Tip Management/Crime Reports	F	5% MSRP	Pricing is on file with the MHEC
Software-Virtualization	A	5% MSRP	Pricing is on file with the MHEC

### Brand: **blackberry**

Software-Cyber Security	Warranty		
	F	2% MSRP	Pricing is on file with the MHEC

### Brand: **Cloudera**

Software-Entire Catalog	Subscription	Warranty		
		F	1.20% GSA Schedule IT70	Pricing is on file with the MHEC
Software-Services	Professional Services	F	7% GSA Schedule IT 70	Pricing is on file with the MHEC

### Brand: **Cylance**

Software-Antivirus/Security	Warranty		
	B	1.74% MSRP	Pricing is on file with the MHEC

### Brand: **DocuSign**

Software-Electronic Signature	Electronic Signature Software	Warranty		
		F	1.03% MSRP	Pricing is on file with the MHEC

### Brand: **Druva**

Software-Backup	50 users, \$5k-Add'l 2% at \$100k, 5% at \$500k, 10% at \$1M	Warranty		
		F	1.8% MSRP	Pricing is on file with the MHEC

### Brand: **F5 Networks**

Software-Entire Catalog	Warranty		
	F	4% MSRP	Pricing is on file with the MHEC

### Brand: **Fidelis**

Software-Cyber Security	Warranty		
	F	2% MSRP	Pricing is on file with the MHEC

# Software

## Brand: **Forescout**

Software-Cyber Security		F	1.26% MSRP	Pricing is on file with the MHEC
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## Brand: **Granicus**

Software-Civic Services	-\$2500/day (up to 6 hours per day)	F	2% MSRP	Pricing is on file with the MHEC
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## Brand: **Infoblox**

Software-Cyber Security	-Training - \$90/training credit	F	3% MSRP	Pricing is on file with the MHEC
Software-Law Enforcement Records Management	Management Software	F	3% MSRP	Pricing is on file with the MHEC
Software-Network management	-Training - \$90/training credit	F	3% MSRP	Pricing is on file with the MHEC

## Brand: **Marklogic**

Software-Database Management System		F	11% GSA Schedule IT70	Pricing is on file with the MHEC
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## Brand: **McAfee**

Software-Corrections		F	4% MSRP	Pricing is on file with the MHEC
Software-Cyber Security	Encyption	F	4% MSRP	Pricing is on file with the MHEC
Software-Database Management System		F	4% MSRP	Pricing is on file with the MHEC

## Brand: **Micro Focus**

Software-Backup		F	10% MSRP	Pricing is on file with the MHEC
Software-Corrections		F	10% MSRP	Pricing is on file with the MHEC
Software-Cyber Security		F	10% MSRP	Pricing is on file with the MHEC
Software-Database Management System		F	10% MSRP	Pricing is on file with the MHEC
Software-Disaster Recovery		F	10% MSRP	Pricing is on file with the MHEC
Software-Encryption		F	10% MSRP	Pricing is on file with the MHEC
Software-Entire Catalog		F	10% MSRP	Pricing is on file with the MHEC
Software-Law Enforcement Records Management	Management Software	F	10% MSRP	Pricing is on file with the MHEC
Software-Multimedia		F	10% MSRP	Pricing is on file with the MHEC
Software-Operating System		F	10% MSRP	Pricing is on file with the MHEC
Software-Performance Tools		F	10% MSRP	Pricing is on file with the MHEC
Software-Permitting		F	10% MSRP	Pricing is on file with the MHEC
Software-Project Management		F	10% MSRP	Pricing is on file with the MHEC
Software-School ERP		F	10% MSRP	Pricing is on file with the MHEC
Software-Security		F	10% MSRP	Pricing is on file with the MHEC

## Brand: **New Relic**

Software-Performance Tools		F	10% MSRP	Pricing is on file with the MHEC
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## Brand: **Nutanix**

Software-Entire Catalog		F	8% MSRP	Pricing is on file with the MHEC
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## Brand: **Okta**

			Warranty	
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# Software

## Brand: **Okta**

		Warranty		
Software-Antivirus/Security		F	25% MSRP	Pricing is on file with the MHEC
Software-Corrections		F	25% MSRP	Pricing is on file with the MHEC
Software-Cyber Security	Security, Authentication	F	25% MSRP	Pricing is on file with the MHEC
Software-School ERP		F	25% MSRP	Pricing is on file with the MHEC

## Brand: **PacketViper**

		Warranty		
Software-Cyber Security		F	2.00% MSRP	Pricing is on file with the MHEC

## Brand: **Palo Alto Networks**

		Warranty		
Software-Analytics		B	1% MSRP	Pricing is on file with the MHEC
Software-Anti-virus		B	1% MSRP	Pricing is on file with the MHEC
Software-Corrections		F	1% MSRP	Pricing is on file with the MHEC
Software-Cyber Security		B	1% MSRP	Pricing is on file with the MHEC
Software-Law Enforcement Records Management	Management Software	F	1% MSRP	Pricing is on file with the MHEC
Software-Network Management		B	1% MSRP	Pricing is on file with the MHEC
Software-Web Design		F	1% MSRP	Pricing is on file with the MHEC
Software-Workstation Security		F	1% MSRP	Pricing is on file with the MHEC

## Brand: **Proofpoint**

		Warranty		
Software-Antivirus/Security		B	1% MSRP	Pricing is on file with the MHEC
Software-Corrections		F	1% MSRP	Pricing is on file with the MHEC
Software-Cyber Security		B	1% MSRP	Pricing is on file with the MHEC
Software-Database Management System		F	1% MSRP	Pricing is on file with the MHEC
Software-Encryption		B	1% MSRP	Pricing is on file with the MHEC
Software-Graphics		F	1% MSRP	Pricing is on file with the MHEC
Software-Identity Theft		B	1% MSRP	Pricing is on file with the MHEC
Software-School ERP		F	1% MSRP	Pricing is on file with the MHEC
Software-Security		F	1% MSRP	Pricing is on file with the MHEC

## Brand: **Qualtrics**

		Warranty		
Software-Survey	On Site Training-\$75K/day or \$1000/Hr	F	1% MSRP	Pricing is on file with the MHEC

## Brand: **Rapid7**

		Warranty		
Software-Cyber Security		F	2% MSRP	Pricing is on file with the MHEC

## Brand: **Red Hat**

		Warranty		
Software-Operating System		F	14% MSRP	Pricing is on file with the MHEC

## Brand: **RSA**

		Warranty		
Software-Cyber Security		F	2% MSRP	Pricing is on file with the MHEC

## Brand: **Salesforce**

		Warranty		
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# Software

## Brand: **Salesforce**

Software-Entire Catalog		F	4% MSRP	Pricing is on file with the MHEC
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## Brand: **Secureworks**

Software-Cyber Security		B	2% MSRP	Pricing is on file with the MHEC
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## Brand: **ServiceNow**

Software-Entire Catalog		F	0.50% MSRP	Pricing is on file with the MHEC
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## Brand: **Solarwinds**

Software-Curriculum		F	4% MSRP	Pricing is on file with the MHEC
Software-Cyber Security	Patch Management, Performance Tools-Systems Management	B	4% MSRP	Pricing is on file with the MHEC
Software-Database Management System	Patch Management, Performance Tools-Systems Management	B	4% MSRP	Pricing is on file with the MHEC
Software-Graphic Design		F	4% MSRP	Pricing is on file with the MHEC
Software-Help Desk	Patch Management, Performance Tools-Systems Management	B	4% MSRP	Pricing is on file with the MHEC
Software-Law Enforcement Records Management	Management Software	F	4% MSRP	Pricing is on file with the MHEC
Software-Network Management		F	4% MSRP	Pricing is on file with the MHEC
Software-Network Management	Patch Management, Performance Tools-Systems Management	F	4% MSRP	Pricing is on file with the MHEC
Software-Operating System		F	4% MSRP	Pricing is on file with the MHEC
Software-Student Transportation		F	4% MSRP	Pricing is on file with the MHEC

## Brand: **Splunk**

Software-Cyber Security		F	1.26% MSRP	Pricing is on file with the MHEC
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## Brand: **Tableau**

Software-Virtualization		F	.75% MSRP	Pricing is on file with the MHEC
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## Brand: **Trend Micro**

Software-Antivirus/Security		F	5% MSRP	Pricing is on file with the MHEC
Software-Cyber Security		F	5% MSRP	Pricing is on file with the MHEC
Software-Workstation Security		F	5% MSRP	Pricing is on file with the MHEC

## Brand: **Tyler**

Software-Connective Government Cloud	Training	F	\$254/hour	Pricing is on file with the MHEC
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## Brand: **VMware**

Software-Entire Catalog		F	3% MSRP	Pricing is on file with the MHEC
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## Brand: **Zscaler**

Software-Antivirus/Security	ZIA is a Secure Internet-& Web Gateway delivered from the cloud	F	15% MSRP	Pricing is on file with the MHEC
Software-Corrections		F	15% MSRP	Pricing is on file with the MHEC
Software-Cyber Security	Private Access (ZPA) is a cloud service	F	15% MSRP	Pricing is on file with the MHEC
Software-Cyber Security	ZIA is a Secure Internet-& Web Gateway delivered from the cloud	F	15% MSRP	Pricing is on file with the MHEC
Software-Law Enforcement Records Management	Management Software	F	15% MSRP	Pricing is on file with the MHEC

# Software

Brand: **Zscaler**

Warranty

Software-School ERP		F	15% MSRP	Pricing is on file with the MHEC
Software-Security	ZIA is a Secure Internet-& Web Gateway delivered from the cloud	F	15% MSRP	Pricing is on file with the MHEC

## 3 CDW Government LLC

<u>Address</u>		<u>Contact</u> Sylvia DeWitt
<u>Email</u>	sylvia.dewitt@cdwg.com	<u>Phone</u> 1-508-808-2063
<u>Web</u>	www.cdwg.com/mhec	<u>Tollfree</u>
<u>SDO</u>		<u>Cell</u>
<u>Biz Type</u>		<u>Fax</u>
		<u>FEI #</u> 364230110

<u>Return Policy</u>	CDW•G return Policy can be found at the following link: <a href="http://webobjects.cdw/webobjects/docs/PDFs/Return_Policy.pdf">http://webobjects.cdw/webobjects/docs/PDFs/Return_Policy.pdf</a>
<u>Major Credit Cards</u>	Mastercard, Visa, AXEC, Discover
<u>Delivery</u>	Normally two days unless the item is very heavy
<u>Cash Terms</u>	Net 30 Days
<u>Prompt Pay</u>	
<u>Offer Extended</u>	Offer IS extended to Faculty and Staff only
<u>FOB</u>	Destination
<u>Freight</u>	All standard ground freight is included on all orders when using the MHEC Contract. Contact CDW for additional details.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Members will only need to reference MHEC or F04 contract to place an order

Contract extended to New England States:

	Yes	No	Pending	Restricted	Restrictions Defined
CT					N/A
MA					
ME					
NH					
RI					
VT					

# Software

## Orders

CDW•G MHEC Team  
230 N. Milwaukee Ave  
Vernon Hills, IL 60061  
Phone: 203-851-7039  
Email: nicpoll@cdwg.com

## Sales Rep

Brian Fister  
Boston, MA 02163  
Phone: 781-337-0717  
Email: brifish@cdw.com  
MA, CT, RI, VT, NH, ME

## Sales Rep

Nicholas Polletta  
2 Corporate Dr,  
Shelton, CT 06484  
Phone: 203-851-7039  
Email: nicpoll@cdwg.com  
MA, CT, RI, VT, NH, ME

## Sales Rep

CDW•G MHEC Team  
2 Corporate Dr. Suite 800  
,  
Phone: 203-851-7039  
Email: nicpoll@cdwg.com

## Sales Rep

John Prestiano  
2 Corporate Drive, Suite 800  
Shelton, CT 06484  
Phone: 866-687-2780  
Email: johnpre@cdw.com  
MA, CT, RI, VT, NH, ME

Brand: **CDW-Entire Software Catalog**

Warranty

Software-Entire Catalog

ALL

E

5.0% Discount

CDW is on the MHEC  
Marketplace

## **CDW Government LLC SPECIAL INSTRUCTIONS**

### **SERVICE ENGAGEMENTS**

All service engagements including but not limited to installation and data migration would be subject to engagement specific Statements of Work (SOW).

### **CLOUD SERVICES**

Please note: for any Cloud Services ordered, MHEC Members shall be required to sign a Cloud Service Order Form. A copy can of this form will be provided by your Sales Rep as listed above. All Cloud Services are to be provided by the applicable Cloud Service Provider ("CSP") directly to MHEC Member pursuant to the CSP's standard End-User Agreement for Cloud Service ("End-User Agreement"). The End-User Agreement is directly between MHEC Member and the CSP and CDW-G is not a party to the End-User Agreement. CDW-G acts merely as a reseller of Cloud Services. The CSP and not CDW-G will be responsible for the performance of the Cloud Services.

It is the responsibility of CDW to provide members details outlined with the Cloud Service Providers End User License Agreement prior to a written proposal and provide the member an opportunity to review and negotiate Terms & Conditions not vetted by the MHEC.

## 4 Continental Resources Inc

<u>Address</u>	175 Middlesex Turnpike	<u>Contact</u>	Jeff Lane
	Bedford, MA 01730	<u>Phone</u>	781-533-0292
<u>Email</u>	jlane@conres.com	<u>Tollfree</u>	800-937-4688
<u>Web</u>	https://conrestestequipment.com/mhec	<u>Cell</u>	
<u>SDO</u>	Woman	<u>Fax</u>	781-687-6259
<u>Biz Type</u>		<u>FEI #</u>	042297141

<u>Return Policy</u>	It is up to the manufacturer
<u>Major Credit Cards</u>	Mastercard, Visa, American Express
<u>Delivery</u>	We can ship as early as same day but typically it is 3-5 days
<u>Cash Terms</u>	Net 30 Days
<u>Prompt Pay</u>	
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	\$25
<u>Additional Terms</u>	Reference MHEC or F04 on documentation

### Contract

extended to  
New England  
States:

	Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>					N/A
<b>MA</b>					
<b>ME</b>					
<b>NH</b>					
<b>RI</b>					
<b>VT</b>					

# Software

## Orders

Jeff Lane  
175 Middlesex Turnpike  
Bedford, MA 01730  
Phone: 781-533-0292  
TollFree: 800-937-4688  
Email: jlane@conres.com

## Sales Rep

Jeff Lane  
175 Middlesex Turnpike  
Bedford, MA 01730  
Phone: 781-533-0292  
TollFree: 800-937-4688  
Email: jlane@conres.com  
MA, CT, RI, VT, NH, ME

### Brand: **Commvault**

		Warranty		
Software-Backup	-\$185/hr On Site Training	E	35% Discount MSRP	Pricing on file with the MHEC

### Brand: **Red Hat**

		Warranty		
Software-Operating System	-\$185/hr On Site Training	C	5% Markup	Pricing on file with the MHEC
Software-Variest Categories	Automation-\$185/hr On Site Training	E	5% Markup	Pricing on file with the MHEC

### Brand: **VMware**

		Warranty		
Software-Variest Categories	Storage-\$185/hr On Site Training	E	5% Markup	Pricing on file with the MHEC
Software-Variest Categories	VDI-\$185/hr On Site Training	E	5% Markup	Pricing on file with the MHEC
Software-Virtualization	-\$185/hr On Site Training	E	5% Markup	Pricing on file with the MHEC

## 5 GovConnection Inc

<u>Address</u>	Contracts 732 Milford Road Merrimack, NH 03054-4633	<u>Contact</u>	Nancy Lavoie
<u>Email</u>	nancy.lavoie@connection.com	<u>Phone</u>	800-800-9918 x2494
<u>Web</u>	www.govconnection.com/MHEC	<u>Tollfree</u>	800-800-0019
<u>SDO</u>		<u>Cell</u>	603-204-0182
<u>Biz Type</u>		<u>Fax</u>	603-683-1215
		<u>FEI #</u>	521837891

Return Policy Please reference our returns policy located at <http://www.govconnection.com/IPA/Content/Support/Returns/PCCGOV/Default.htm>.

Major Credit Cards Mastercard, Visa, AXEC, Discover

Delivery 10 business Days, after receipt of purchase order

Cash Terms Net 30 Days

Prompt Pay

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Destination

Freight Included. Orders under \$50 are subject to a \$5 handling fee. Member requested expedited shipments, heavy weight, lift gate, inside delivery, package removal and installation will be quoted separately and added to the invoice.

Minimum Order None

Additional Terms MHEC pricing is acquired by using your customer Account number.

Contract

extended to  
New England  
States:

	Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>					N/A
<b>MA</b>					
<b>ME</b>					
<b>NH</b>					
<b>RI</b>					
<b>VT</b>					

# Software

## Orders

Julie English Sudderth  
732 Milford Road  
Merrimack, NH 03054  
Phone: 800-800-0019 x34088  
TollFree: 800-800-0019 x34088  
Email:  
julie.englishsudderth@connection.com

## Sales Rep

Julie English Sudderth  
732 Milford Road  
Merrimack, NH 03054  
Phone: 800-800-0019 x34088  
TollFree: 800-800-0019 x34088  
Cell: 603-913-4911  
Email:  
julie.englishsudderth@connection.com  
MA, CT, RI, VT, NH, ME

### Brand: AttachMate

		Warranty	
Software-Backup	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer

### Brand: Autodesk

		Warranty	
Software-CAD	E	6% Markup	Dealer
Software-Database Management System	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Graphic Design	E	6% Markup	Dealer
Software-Graphics	E	6% Markup	Dealer
Software-Presentations	E	6% Markup	Dealer
Software-Project Management	E	6% Markup	Dealer

### Brand: Business Objects

		Warranty	
Software-Database Management System	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer

### Brand: Carbonite

		Warranty	
Software-Antivirus/Security	E	6% Markup	Dealer
Software-Backup	E	6% Markup	Dealer
Software-Database Management System	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer

### Brand: Check Point

		Warranty	
Software-Antivirus/Security	E	6% Markup	Dealer
Software-Catalog	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer

### Brand: Cisco

		Warranty	
Software-Antivirus/Security	E	6% Markup	Dealer
Software-Authentication	E	6% Markup	Dealer
Software-Backup	E	6% Markup	Dealer
Software-Database Management System	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Graphic Design	E	6% Markup	Dealer
Software-Graphics	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer
Software-Operating System	E	6% Markup	Dealer
Software-Virtualization	E	6% Markup	Dealer

### Brand: Citrix

		Warranty	
Software-Antivirus/Security	E	6% Markup	Dealer
Software-Backup	E	6% Markup	Dealer
Software-Database Management System	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer
Software-Operating System	E	6% Markup	Dealer

# Software

## Brand: Citrix

		Warranty	
Software-Presentations	E	6% Markup	Dealer
Software-Virtualization	E	6% Markup	Dealer

## Brand: Commvault

		Warranty	
Software-Backup	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer

## Brand: Cradelpoint

		Warranty	
Software-Antivirus/Security	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer

## Brand: Dell EMC

		Warranty	
Software-Antivirus/Security	E	6% Markup	Dealer
Software-Backup	E	6% Markup	Dealer
Software-CAD	E	6% Markup	Dealer
Software-Database Management System	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Graphic Design	E	6% Markup	Dealer
Software-Graphics	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer
Software-Operating System	E	6% Markup	Dealer
Software-Project Management	E	6% Markup	Dealer
Software-Virtualization	E	6% Markup	Dealer

## Brand: Entire Catalog

		Warranty	
Software-Analytics	E	6% Markup	Dealer
Software-Antivirus/Security	E	6% Markup	Dealer
Software-Appraisal & Tax	E	6% Markup	Dealer
Software-Athletic Equipment Inventory Management	E	6% Markup	Dealer
Software-Authentication	E	6% Markup	Dealer
Software-Backup	E	6% Markup	Dealer
Software-Business/Accounting	E	6% Markup	Dealer
Software-CAD	E	6% Markup	Dealer
Software-Chrome Management Console	E	6% Markup	Dealer
Software-Civic Services	E	6% Markup	Dealer
Software-Cloud Services	E	6% Markup	Dealer
Software-Compositing	E	6% Markup	Dealer
Software-Computrace Complete License	E	6% Markup	Dealer
Software-Conduct Management	E	6% Markup	Dealer
Software-Connective Government Cloud	E	6% Markup	Dealer
Software-Corrections	E	6% Markup	Dealer
Software-Courts & Justice	E	6% Markup	Dealer
Software-Curriculum	E	6% Markup	Dealer
Software-Cyber Security	E	6% Markup	Dealer
Software-Database Management System	E	6% Markup	Dealer
Software-Disaster Recovery	E	6% Markup	Dealer
Software-Encryption	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Graphic Design	E	6% Markup	Dealer
Software-Graphics	E	6% Markup	Dealer
Software-Help Desk	E	6% Markup	Dealer
Software-Identity Theft	E	6% Markup	Dealer
Software-Law Enforcement Records Management	E	6% Markup	Dealer
Softwa	E	6% Markup	Dealer

# Software

## Brand: Entire Catalog

		Warranty	
Software-Learning Management Systems	E	6% Markup	Dealer
Software-Multimedia	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer
Software-Operating System	E	6% Markup	Dealer
Software-Patch Management	E	6% Markup	Dealer
Software-Performance Tools	E	6% Markup	Dealer
Software-Permitting	E	6% Markup	Dealer
Software-Presentations	E	6% Markup	Dealer
Software-Professional Services	E	6% Markup	Dealer
Software-Project Management	E	6% Markup	Dealer
Software-Public Safety	E	6% Markup	Dealer
Software-Scholarship Management	E	6% Markup	Dealer
Software-School ERP	E	6% Markup	Dealer
Software-Security	E	6% Markup	Dealer
Software-Student Course Licensing	E	6% Markup	Dealer
Software-Student Information	E	6% Markup	Dealer
Software-Student Transportation	E	6% Markup	Dealer
Software-Survey	E	6% Markup	Dealer
Software-Systems Management	E	6% Markup	Dealer
Software-Terminal Server Licensing	E	6% Markup	Dealer
Software-Tip Management/Crime Reports	E	6% Markup	Dealer
Software-Variest brands	E	6% Markup	Dealer
Software-Virtualization	E	6% Markup	Dealer
Software-Web Design	E	6% Markup	Dealer
Software-Word-Processing	E	6% Markup	Dealer
Software-Workstation Security	E	6% Markup	Dealer

## Brand: Filemaker

		Warranty	
Software-Database Management System	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer

## Brand: FireEye

		Warranty	
Software-Antivirus/Security	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer
Software-Virtualization	E	6% Markup	Dealer

## Brand: Google

		Warranty	
Software-Chrome Management Console	E	6% Markup	Dealer

## Brand: GovConn-Entire Software Catalog

		Warranty	
Software-Professional Services	E	6% Markup	Dealer

## Brand: HPE

		Warranty	
Software-Antivirus/Security	E	6% Markup	Dealer
Software-Appraisal & Tax	E	6% Markup	Dealer
Software-Authentication	E	6% Markup	Dealer
Software-Backup	E	6% Markup	Dealer
Software-Database Management System	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Graphic Design	E	6% Markup	Dealer
Software-Graphics	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer
Software-Operating System	E	6% Markup	Dealer
Software-Virtualization	E	6% Markup	Dealer

## Brand: HPE Aruba

		Warranty	
Software-Antivirus/Security	E	6% Markup	Dealer

# Software

## Brand: HPE Aruba

### Warranty

Software-Authentication	E	6% Markup	Dealer
Software-Backup	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer
Software-Virtualization	E	6% Markup	Dealer

## Brand: Ipswitch

### Warranty

Software-Antivirus/Security	E	6% Markup	Dealer
Software-Backup	E	6% Markup	Dealer
Software-Database Management System	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer
Software-Operating System	E	6% Markup	Dealer
Software-Virtualization	E	6% Markup	Dealer

## Brand: Ivanti

### Warranty

Software-Antivirus/Security	E	6% Markup	Dealer
Software-Database Management System	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer

## Brand: McAfee

### Warranty

Software-Appraisal & Tax	E	6% Markup	Dealer
Software-Authentication	E	6% Markup	Dealer
Software-Backup	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer

## Brand: Microsoft

### Warranty

Microsoft 365 A3	E	0% Markup	Dealer
Microsoft 365 A3 (CoreCal)	E	0% Markup	Dealer
Microsoft 365 A5	E	0% Markup	Dealer
Microsoft Government Options & Other	E	0% Markup	Dealer
Microsoft Imagine Academy - Subscription	Azure Dev Tools for Teaching	E	0% Markup
Microsoft Office 365 A1	E	0% Markup	Dealer
Microsoft Premier Support Services	E	0% Markup	Dealer

## Brand: Novell

### Warranty

Software-Antivirus/Security	E	6% Markup	Dealer
Software-Authentication	E	6% Markup	Dealer
Software-Backup	E	6% Markup	Dealer
Software-Database Management System	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer
Software-Operating System	E	6% Markup	Dealer
Software-Virtualization	E	6% Markup	Dealer

## Brand: Nuance

### Warranty

Software-Entire Catalog	E	6% Markup	Dealer
Software-Graphic Design	E	6% Markup	Dealer
Software-Graphics	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer
Software-Presentations	E	6% Markup	Dealer

## Brand: Quark

### Warranty

Software-Entire Catalog	E	6% Markup	Dealer
Software-Graphic Design	E	6% Markup	Dealer
Software-Graphics	E	6% Markup	Dealer

# Software

## Brand: Red Hat

		Warranty	
Software-Backup	E	6% Markup	Dealer
Software-Database Management System	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Operating System	E	6% Markup	Dealer

## Brand: Solarwinds

		Warranty	
Software-Antivirus/Security	E	6% Markup	Dealer
Software-Backup	E	6% Markup	Dealer
Software-Database Management System	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Graphic Design	E	6% Markup	Dealer
Software-Graphics	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer

## Brand: Sophos

		Warranty	
Software-Backup	E	6% Markup	Dealer
Software-Database Management System	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer

## Brand: Symantec

		Warranty	
Software-Antivirus/Security	E	6% Markup	Dealer
Software-Authentication	E	6% Markup	Dealer
Software-Backup	E	6% Markup	Dealer
Software-Database Management System	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Graphic Design	E	6% Markup	Dealer
Software-Graphics	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer
Software-Operating System	E	6% Markup	Dealer
Software-Presentations	E	6% Markup	Dealer
Software-Project Management	E	6% Markup	Dealer
Software-Virtualization	E	6% Markup	Dealer

## Brand: Trend Micro

		Warranty	
Software-Antivirus/Security	E	6% Markup	Dealer
Software-Backup	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer

## Brand: Unitrends

		Warranty	
Software-Backup	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer
Software-Operating System	E	6% Markup	Dealer
Software-Virtualization	E	6% Markup	Dealer

## Brand: Veeam

		Warranty	
Software-Antivirus/Security	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer
Software-Network Management	E	6% Markup	Dealer
Software-Operating System	E	6% Markup	Dealer
Software-Virtualization	E	6% Markup	Dealer

## Brand: Veritas

		Warranty	
Software-Antivirus/Security	E	6% Markup	Dealer
Software-Backup	E	6% Markup	Dealer
Software-Database Management System	E	6% Markup	Dealer
Software-Entire Catalog	E	6% Markup	Dealer

# Software

## Brand: Veritas

		Warranty		
Software-Operating System	E	6% Markup	Dealer	

## Brand: Vizioncore

		Warranty		
Software-Entire Catalog	E	6% Markup	Dealer	
Software-Network Management	E	6% Markup	Dealer	
Software-Virtualization	E	6% Markup	Dealer	

## Brand: VmWare

		Warranty		
Software-Antivirus/Security	E	6% Markup	Dealer	
Software-Backup	E	6% Markup	Dealer	
Software-Entire Catalog	E	6% Markup	Dealer	
Software-Network Management	E	6% Markup	Dealer	
Software-Operating System	E	6% Markup	Dealer	
Software-Virtualization	E	6% Markup	Dealer	

## 6 Next Gen Web Solutions

<u>Address</u>	6821 Southpoint Drive North Suite 220	<u>Contact</u>	Taige Haines
	Jacksonville, FL 32216	<u>Phone</u>	904-332-9001 x3218
<u>Email</u>	Taige.Haines@ngwebsolutions.com	<u>Tollfree</u>	
<u>Web</u>	www.ngwebsolutions.com	<u>Cell</u>	904-607-6354
<u>SDO</u>		<u>Fax</u>	904-332-0956
<u>Biz Type</u>		<u>FEI #</u>	26-1981321

<u>Return Policy</u>	The Standard GovConnection Return Policy can be found at <a href="http://www.govconnection.com/IPA/Content/Support/Returns/PCCGOV/Default.htm">http://www.govconnection.com/IPA/Content/Support/Returns/PCCGOV/Default.htm</a>
<u>Major Credit Cards</u>	Mastercard, Visa
<u>Delivery</u>	Installation of our products is anywhere from 6 to 12 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Prompt Pay</u>	
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Origin
<u>Freight</u>	N/A Saas
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Reference MHEC or F04 on documentation

Contract extended to New England States:

	Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>					N/A
<b>MA</b>					
<b>ME</b>					
<b>NH</b>					
<b>RI</b>					
<b>VT</b>					

# Software

## Orders

Taige Haines  
6821 Southpoint Drive North Suite 220  
Jacksonville, FL 32216  
Phone: 904-332-9001 x3218  
Email: Taige.Haines@ngwebsolutions.com

## Sales Rep

Jim Grace  
6821 Southpoint Drive North  
Suite 220  
Jacksonville, FL 32216  
Phone: 904-332-9001 x3218  
Cell: 904-613-4759  
Email: Jlm.Grace@ngwebsolutions.com

### Brand: **Dynamic Forms**

Warranty

Software-Student Information	Allows non-technical users to build/deploy on-sophisticated line forms/workflows to capture user	F	10% Discount	<a href="#">F04 NGWS pricing.pdf</a>
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### Brand: **JobX**

Warranty

Software-Student Information	Manage your student work-study processes online-Comprehensive Student Employment Solution	F	10% Discount	<a href="#">F04 NGWS pricing.pdf</a>
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### Brand: **Scholarship Manager**

Warranty

Software-Scholarship Management	Includes online student applications-, online committee reviews & donor interactions	F	10% Discount	<a href="#">F04 NGWS pricing.pdf</a>
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### Brand: **TimesheetX**

Warranty

Software-Student Information	Handles relevant aspects of time sheet collection-, verification, and processing online.	E	10% Discount	<a href="#">F04 NGWS pricing.pdf</a>
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## 7 SHI International Corp.

<u>Address</u>	District Manager EDU New England	<u>Contact</u>	Jeff Levin
<u>Email</u>	Jeff_Levin@SHI.com	<u>Phone</u>	
<u>Web</u>	https://www.publicsector.shidirect.com/	<u>Tollfree</u>	
<u>SDO</u>	Minority/Woman	<u>Cell</u>	860-682-2954
<u>Biz Type</u>		<u>Fax</u>	
		<u>FEI #</u>	233009648

<u>Return Policy</u>	<a href="https://www.shi.com/CustomerServices/SHIInfo.aspx?ContentId=768">https://www.shi.com/CustomerServices/SHIInfo.aspx?ContentId=768</a>
<u>Major Credit Cards</u>	Credit Cards Are Not Accepted
<u>Delivery</u>	5-10 Business Days
<u>Cash Terms</u>	Net 30 Days
<u>Prompt Pay</u>	
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included except express- inside deliveries and large items which will be bill at cost
<u>Minimum Order</u>	Non but there might be minimum quantity requirements from certain Publishers
<u>Additional Terms</u>	We will look for MHEC or contract # F04 on the member PO

Contract extended to New England States:

	Yes	No	Pending	Restricted	Restrictions Defined
CT					N/A
MA					
ME					
NH					
RI					
VT					

# Software

## Orders

Lauren Howlin  
290 Davidson Ave  
Somerset, NJ 08873  
Phone: 888-744-4084

## Sales Rep

Brandon Jonas  
290 Davidson Ave.  
Somerset, NJ 08873  
Phone: 781-795-2024  
Cell: 781-795-2024  
Email: Brandon\_Jonas@shi.com

## Sales Rep

Dean Henry  
290 Davidson Ave.  
Somerset, NJ 08873  
Phone: 732-427-1484  
Email: Dean\_Henry@shi.com  
MA

## Sales Rep

Michael Dempsey  
290 Davidson Ave.  
Somerset, NJ 08873  
Phone: 732-564-8688  
Email: Michael\_Dempsey@shi.com  
MA

## Sales Rep

Barbara West  
290 Davidson Avenue  
Somerset, NJ 08873  
Phone: 888-744-4084  
TollFree: 800-527-6389  
Email: barbara\_west@shi.com

## Brand: **Adobe**

		Warranty		
Adobe Government Options		E	1.50% Markup	SHI is on the MHEC Marketplace
Adobe Licensing CLP	Perpetual licenses with the option-to add Upgrade Insurance	E	1.50% Markup	SHI is on the MHEC Marketplace
Adobe VIP Licensing Program		E	1.50% Markup	SHI is on the MHEC Marketplace

## Brand: **Altiris**

		Warranty		
Software-Help Desk		E	4% Markup	SHI is on the MHEC Marketplace

## Brand: **Apple**

		Warranty		
Software-Variest Categories		E	2% Markup	SHI is on the MHEC Marketplace

## Brand: **Autodesk**

		Warranty		
Software-CAD		E	3% Markup	SHI is on the MHEC Marketplace

## Brand: **AWS**

		Warranty		
Software-Connective Government Cloud		E	1% Markup	SHI is on the MHEC Marketplace

## Brand: **Barracuda**

		Warranty		
Security Awareness Training		E	Cost + 5	SHI is on the MHEC Marketplace
Software-Backup		E	3% Markup	SHI is on the MHEC Marketplace

## Brand: **BitDefender**

		Warranty		
Software-Antivirus/Security		E	4% Markup	SHI is on the MHEC Marketplace

## Brand: **Blackboard Learning Management Software**

		Warranty		
Software-Education		E	5% Markup	SHI is on the MHEC Marketplace

## Brand: **BlueBeam**

		Warranty		
Software-Graphics		E	5% Markup	SHI is on the MHEC Marketplace

## Brand: **Citrix**

		Warranty		
Software-Virtualization		E	3% Markup	SHI is on the MHEC Marketplace

# Software

Brand: <b>Cofense</b>	Warranty		
Security Awareness Training	E	Cost + 5	SHI is on the MHEC Marketplace
Brand: <b>Commvault</b>	Warranty		
Software-Backup	E	4% Markup	SHI is on the MHEC Marketplace
Brand: <b>Corel</b>	Warranty		
Software-Word-Processing	E	1% Markup	SHI is on the MHEC Marketplace
Brand: <b>Crowdstrike</b>	Warranty		
Software-Cyber Security	E	3% Markup	SHI is on the MHEC Marketplace
Brand: <b>DocuSign</b>	Warranty		
Software-Variest Categories	E	4% Markup	SHI is on the MHEC Marketplace
Brand: <b>ESET</b>	Warranty		
Software-Security	E	3% Markup	SHI is on the MHEC Marketplace
Brand: <b>F5 Networks</b>	Warranty		
Software-Network Management	E	4% Markup	SHI is on the MHEC Marketplace
Brand: <b>FireEye</b>	Warranty		
Software-Network Management	E	4% Markup	SHI is on the MHEC Marketplace
Brand: <b>Google</b>	Warranty		
Software-Chrome Management Console	E	2% Markup	SHI is on the MHEC Marketplace
Brand: <b>Identity Finder</b>	Warranty		
Software-Workstation Security	E	4% Markup	SHI is on the MHEC Marketplace
Brand: <b>Intuit</b>	Warranty		
Software-Business/Accounting	E	4% Markup	SHI is on the MHEC Marketplace
Brand: <b>KnowBe4</b>	Warranty		
Security Awareness Training	E	Cost + 3	SHI is on the MHEC Marketplace
Brand: <b>LabTech</b>	Warranty		
Software-Network Management	E	5% Markup	SHI is on the MHEC Marketplace
Brand: <b>LanDesk</b>	Warranty		
Software-Patch Management	E	3% Markup	SHI is on the MHEC Marketplace
Brand: <b>McAfee</b>	Warranty		
Software-Encryption	D	2% Markup	SHI is on the MHEC Marketplace
Brand: <b>Mimecast</b>	Warranty		
Security Awareness Training	E	Cost + 5	SHI is on the MHEC Marketplace
Brand: <b>OneLogin</b>	Warranty		
Software-Authentication	E	4% Markup	SHI is on the MHEC Marketplace
Brand: <b>Proofpoint</b>	Warranty		
Security Awareness Training	E	Cost + 5	Potential for consortium discounts
Brand: <b>Rapid7</b>	Warranty		

# Software

Brand: <b>Rapid7</b>	Warranty		
Security Awareness Training	E	Cost + 5	SHI is on the MHEC Marketplace
Brand: <b>Rave Mobile Safety</b>	Warranty		
Software-Public Safety	E	5% Markup	SHI is on the MHEC Marketplace
Brand: <b>RSA</b>	Warranty		
Software-Authentication	E	4% Markup	SHI is on the MHEC Marketplace
Brand: <b>Salesforce</b>	Warranty		
Software-Project Management	E	4% Markup	SHI is on the MHEC Marketplace
Brand: <b>ServiceNow</b>	Warranty		
Software-Help Desk	E	4% Markup	SHI is on the MHEC Marketplace
Brand: <b>SHI</b>	Warranty		
Security Awareness Training	E	Cost + 5	SHI is on the MHEC Marketplace
Brand: <b>SHI-Entire Software Catalog</b>	Warranty		
Software-Entire Catalog	E	5% Markup	SHI is on the MHEC Marketplace
Brand: <b>SolarWinds</b>	Warranty		
Software-Help Desk	E	4% Markup	SHI is on the MHEC Marketplace
Brand: <b>Sophos</b>	Warranty		
Software-Encryption	E	2% Markup	SHI is on the MHEC Marketplace
Brand: <b>Tableau</b>	Warranty		
Software-Analytics	E	2.5% Markup	SHI is on the MHEC Marketplace
Brand: <b>TechSmith</b>	Warranty		
Software-Variest Categories	E	3% Markup	SHI is on the MHEC Marketplace
Brand: <b>Terranova</b>	Warranty		
Security Awareness Training	E	Cost + 5	SHI is on the MHEC Marketplace
Brand: <b>Tyler</b>	Warranty		
Software-Variest Categories	E	4% Markup	SHI is on the MHEC Marketplace
Brand: <b>Veeam</b>	Warranty		
Software-Backup	E	3% Markup	SHI is on the MHEC Marketplace
Brand: <b>Veritas</b>	Warranty		
Software-Backup	E	4% Markup	SHI is on the MHEC Marketplace
Brand: <b>VMWare</b>	Warranty		
Software-Virtualization	E	2% Markup	SHI is on the MHEC Marketplace

## 8 Vidcode

<u>Address</u>	228 Park Ave S. #84521 New York, NY 10003	<u>Contact</u>	Gordon Smith
<u>Email</u>	gordon@vidcode.com	<u>Phone</u>	904-332-9001 x3219
<u>Web</u>	vidcode.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Cell</u>	
<u>Biz Type</u>		<u>Fax</u>	
		<u>FEI #</u>	47-1657982

Return Policy Full refunds are given any time within the first 4 months of purchase

Major Credit Cards Mastercard, Visa, AXEC, Discover

Delivery 1 day

Cash Terms Net 30 Days

Prompt Pay

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Origin

Freight N/A Saas

Minimum Order None

Additional Terms Reference MHEC or F04 on documentation

Contract

extended to  
New England  
States:

	Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>					N/A
<b>MA</b>					
<b>ME</b>					
<b>NH</b>					
<b>RI</b>					
<b>VT</b>					

# Software

## Orders

Leandra Tejedor  
222 Broadway, 19th Floor  
New York, NY 10038  
Phone: 845-742-3650  
Email: leandra@vidcode.com

## Sales Rep

Leandra Tejedor  
222 Broadway, 19th Floor  
New York, NY 10038  
Phone: 845-742-3650  
Email: leandra@vidcode.com

## Brand: **Vidcode**

### Warranty

Software-Curriculum	Browser-based online learning platform-300+ hours of project-based and research-backed Ja	E	30% Discount	\$2,800/Day-Onsite Training-includes 1 hr free virtual training
Software-Learning Management Systems	Browser-based online learning platform-300+ hours of project-based and research-backed Ja	E	30% Discount	\$2,800/Day-Onsite Training-includes 1 hr free virtual training

## 9 Whalley Computer Associates Inc

<u>Address</u>	One Whalley Way Southwick, MA 01077	<u>Contact</u>	Bill Oleksak
<u>Email</u>	wjo@wca.com	<u>Phone</u>	413-569-4226
<u>Web</u>	www.wca.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Cell</u>	
<u>Biz Type</u>		<u>Fax</u>	413-569-4377
		<u>FEI #</u>	042902969

<u>Return Policy</u>	Our standard = 30 days, however, return policy varies per product/manufacture. Our quotes will indicate return policy.
<u>Major Credit Cards</u>	Mastercard, Visa, AXEC, Discover
<u>Delivery</u>	For software, it would be days.
<u>Cash Terms</u>	Net 30 Days
<u>Prompt Pay</u>	
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Reference MHEC or F04 on documentation

Contract  
extended to  
New England  
States:

	Yes	No	Pending	Restricted	Restrictions Defined
CT					N/A
MA					
ME					
NH					
RI					
VT					

# Software

## Orders

Bonnie Smith  
One Whalley Way  
Southwick, MA 01077  
Phone: 413-569-4224  
Email: dapurchasing@wca.com

## Sales Rep

Paul Whalley  
One Whalley Way  
Southwick, MA 01077  
Phone: 413-569-4200  
Email: teampw@wca.com

### Brand: **Knowbe4 Awareness Training**

		Warranty	
Software-Training/Phishing	Security Awareness Training	E	10% off all tiers of MSRP

### Brand: **Mimecast Awareness Training**

		Warranty	
Software-Training/Phishing	Security Awareness Training	E	15% off - 500-999 seats
Software-Training/Phishing	Security Awareness Training	E	25% off - 1,000-9,999 seats
Software-Training/Phishing	Security Awareness Training	E	40% off - 10,000+ seats

### Brand: **Vmware**

		Warranty	
Software-All Products		E	5% Discount <a href="#">F04 Whalley Pricing.pdf</a>

### Brand: **Whalley Computer**

		Warranty	
Software-Training/Phishing	Security Awareness Training-Full Day - In Person Trainer	E	20% off
Software-Training/Phishing	Security Awareness Training-Full Day - Virtual Training	E	20% off
Software-Training/Phishing	Security Awareness Training-Half Day - Virtual Training	E	20% off
Software-Training/Phishing	Security Awareness Training-Single Class - Virtual Training	E	20% off

# **Addendum 1**

## **Contract Renewal:**

The contract has been renewed for a period of two (2) years to end on August 31, 2024. Next Gen Web Solutions is no longer on contract due to lack of utilization. All other pricing and terms remain firm.

Any questions, concerns or suggestions about this contract please contact the contract manager Alex Therkelsen at: [atherkelsen@mhec.net](mailto:atherkelsen@mhec.net).



Pricing Proposal  
Quotation #: 20385323  
Created On: Apr-26-2021  
Valid Until: Jul-15-2021

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## BUNKER HILL COMMUNITY COLLEGE

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### John Bertone

Phone:  
Fax:  
Email: jbertone@bhcc.edu

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## Account Executive

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### Brandon Jonas

290 Davidson Ave, Somerset, NJ  
08873  
Phone: 781-795-2024  
Fax:  
Email: Brandon\_Jonas@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Unlimited Plan - User Licenses -Faculty / Staff OneLogin - Part#: UNL-IAM-SSO-MFA Coverage Term: Jul-26-2021 – Jul-25-2022 <b>Note:</b> Year 3	1600	\$24.00	\$38,400.00
2 Unlimited Plan - User Licenses (External) - Student OneLogin - Part#: UNL-IAM-SSO-MFA Coverage Term: Jul-26-2021 – Jul-25-2022 <b>Note:</b> Year 3	27000	\$2.00	\$54,000.00
3 Premium Support-24/7-w/ SLAs OneLogin - Part#: SPRT-PREM-24-7-SLA Coverage Term: Jul-26-2021 – Jul-25-2022 <b>Note:</b> Year 3	1	\$9,000.00	\$9,000.00
4 3 Yr-Term & Commitment (billed annually) OneLogin - Part#: Term-36 Coverage Term: Jul-26-2021 – Jul-25-2022 <b>Note:</b> Year 3	1	\$0.00	\$0.00
Total			\$101,400.00

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### Additional Comments

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OneLogin has a no returns policy.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

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*The Products offered under this proposal are resold in accordance with the SHI Online Customer Resale Terms and Conditions, unless a separate resale agreement exists between SHI and the Customer.*



Federal tax ID: 22-3009648  
 290 Davidson Ave.  
 Somerset, NJ 08873  
 Phone: 888-235-3871  
 Fax: 732-805-9669

Please remit payment to:  
 SHI International Corp  
 P.O. Box 952121  
 Dallas, TX 75395-2121  
 Wire information: Wells Fargo Bank  
 Wire R# 121000248  
 ACH R# 021200025  
 Account# 2000037641964  
 SWIFT Code: WFBUS6S  
 For W-9 Form, www.shi.com/W9

**Invoice No. B13800670**

Invoice date 7/20/2021  
 Customer number 1016964  
 Sales order S54206544

Finance charge of 1.5% per month will be charged on  
 past due accounts - 18%/yr.  
 All returns require an RMA# supplied by your SHI  
 Sales team.

**Bill To**  
 BUNKER HILL COMMUNITY COLLEGE  
 BUSINESS OFFICE  
 250 NEW RUTHERFORD AVENUE  
 Boston, MA 02129  
 USA

**Ship To**  
 BUNKER HILL COMMUNITY COLLEGE  
 BUSINESS OFFICE  
 250 NEW RUTHERFORD AVENUE  
 Boston, MA 02129  
 USA  
 P0031884/Ken Kozikowski

Ship Date	Salesperson	Purchase Order	Ship Via	FOB	Terms
7/20/2021	Brandon Jonas	P0031884	ESD	FOB ORIGIN	NET 30

Item No. Mfg Part No.	Description	Qty Ordered	Qty Shipped	Unit Price	Extended Price
31002661 UNL-IAM-SSO-MFA ESD OneLogin	Unlimited-IAM SSO 2F Prvsning Multiple platforms English ESD Software Maintenance From date: 7/26/2021 Maintenance To date: 7/25/2022	1600	1600	24.00	38,400.00
31002661 UNL-IAM-SSO-MFA ESD OneLogin	Unlimited-IAM SSO 2F Prvsning Multiple platforms English ESD Software Maintenance From date: 7/26/2021 Maintenance To date: 7/25/2022	27000	27000	2.00	54,000.00
30889195 SPRT-PREM-24-7-SLA Optl upd via downld OneLogin	Premium Support 24-7 with SLAs Multiple platforms English Optl upd via downld Software Maintenance From date: 7/26/2021 Maintenance To date: 7/25/2022	1	1	9,000.00	9,000.00
31812520 Term-36 Optl upd via downld OneLogin	Term-3 Yr -billed annually Multiple platforms English Optl upd via downld Software Maintenance From date: 7/26/2021 Maintenance To date: 7/25/2022	1	1	0.00	0.00

Quote: 20385323

Sales Balance	101,400.00
Freight	0.00
Recycling Fee	0.00
Sales Tax	0.00
<b>Total</b>	<b>101,400.00</b>
Currency	USD