

ARTICULATION AGREEMENT

BUNKER HILL COMMUNITY COLLEGE

And

NORTHEASTERN UNIVERSITY

Fall 2021

For the Following Degrees in the College of Professional Studies:

Associate of Arts in Business to the Bachelor of Science in Management

Associate of Science in Data Analytics to the Bachelor of Science in Analytics

Associate of Science in Management to the Bachelor of Science in Management

Associate of Science in Finance to the Bachelor of Science in Finance and Accounting Management
Associate of Science in Accounting to the Bachelor of Science in Finance and Accounting Management

Associate of Science in Management to the Bachelor of Science in Healthcare Administration

Associate of Science in Management to the Bachelor of Science in Project Management

This Articulation Agreement is built on the foundation of a professional and collaborative relationship between Bunker Hill Community College and Northeastern University. The provisions in this agreement will serve as a standard procedure when a student applies to transfer with the following Associate of Arts or Science degrees from Bunker Hill Community College to the aligned Bachelor of Science degrees listed below at Northeastern University.

Bunker Hill Community College (**BHCC**) and Northeastern University (**Northeastern**) College of Professional Studies have developed this articulation agreement for the following programs:

- Associate of Arts in Business to the Bachelor of Science in Management (Article A)
- Associate of Science in Accounting to the Bachelor of Science in Finance and Accounting Management (Article B)
- Associate of Science in Data Analytics to the Bachelor of Science in Analytics (Article C)
- Associate of Science in Finance to the Bachelor of Science in Finance and Accounting Management (Article D)
- Associate of Science in Management to the Bachelor of Science in Healthcare Administration (Article E)
- Associate of Science in Management to the Bachelor of Science in Management (Article F)
- Associate of Science in Management to the Bachelor of Science in Project Management (Article G)

I. PURPOSE OF THE AGREEMENT

- A. Program Objectives: This agreement has been established to facilitate the transfer of students in select Associate of Arts and Associate of Science programs within the division of Professional Studies at BHCC to have a smooth transition into select Bachelor of Science programs at Northeastern.
- B. Program Summary: This is an academic articulation agreement that creates an admissions pathway from the designated associate degree programs at BHCC into the aligned BS completion programs at Northeastern.

II. TERMS OF AGREEMENT

- A. Students who graduate with the Associate of Arts or Science (as outlined in Articles A-G) at BHCC with a cumulative grade point average of 2.0 or higher will be eligible for admission into the aligned Bachelor of Science programs at Northeastern under the terms of this agreement.
- B. Students must meet all Northeastern admission requirements, including submitting transcripts from all previously attended colleges.
- C. A minimum of 120 credits is required for graduation from Northeastern bachelor degree programs.
- D. Northeastern will allow the transfer of up to 66 credits into the Bachelor of Science programs.
- E. Students must achieve a grade of C or better in order for a course to transfer to the Bachelor of Science programs at Northeastern.
- F. This agreement may be publicized to the campus community, catalog, website, publications and newsletters by both schools.
- G. Both institutions agree to maintain current listings of course equivalences listed in Articles A-G. This will be the responsibility of the two designated representatives.
- H. The colleges agree to notify each other promptly, in writing, of substantive changes in curricula that might affect this agreement.
- I. Every three years, upon review of this agreement, Northeastern shall provide BHCC with data on BHCC transfer students in the programs identified in Articles A through G above to determine the success rates for BHCC students who transfer to Northeastern under this agreement.

Data to be shared with BHCC:

- Number of BHCC students who transferred to Northeastern pursuing programs identified in this agreement
- Date of enrollment at Northeastern
- Date of degree completion
- Cumulative grade point average

This data shall not contain any personal identifying information and will be used solely for the purposes described. With the exception of the Data Recipient of BHCC, the Coordinator of

Enrollment, the data shall not be shared or made available to any unauthorized personnel or other third party unless otherwise specified in this agreement.

- J. Communication regarding the agreement may include the development of various kinds of publications to inform those who might benefit from the opportunities provided by this agreement. Faculty and staff at both institutions will communicate information about this agreement to students, including referencing this agreement in their catalogs, websites, and other appropriate marketing materials.
- K. Northeastern and BHCC agree to review this agreement for possible revision and renewal every three years or when changes to curriculum occur. If this agreement is not renewed, students who have been selected and designated to this program prior to termination of the agreement will be given two additional years, beyond the then-current three-year interval, to be admitted to Northeastern under the terms of this agreement.

III. IMPLEMENTATION OF THE AGREEMENT:

BHCC and Northeastern agree to cooperate in communicating with each other and with their respective students and prospective students concerning the established relationship between the two institutions, including the following:

- A. Oversight of the Agreement: The initial designated representatives for the agreement will be the Dean of Professional Studies from Bunker Hill Community College and the Senior Vice Provost of Curriculum and Programs from Northeastern University.
- B. Program Eligibility: BHCC students who successfully complete the articulated associate degree program at BHCC (Articles A-G), in accordance with its published standards and subject to and in accordance with the limitations and procedures set forth in this Agreement, will be eligible for admission into Northeastern Bachelor degree programs. All reference to standards will be those published in the respective current catalog of each institution and other applicable materials published by each institution. Northeastern retains full discretion to make the final decision on each student's application, and admission is not guaranteed.
- C. Advising and Enrollment: Transfer Services and the Professional Studies Department of BHCC and Northeastern agree that they will communicate at the beginning of each fall term to discuss recruiting, entrance requirements, and any other concerns that either may have about the affiliation. Other communications between them may be scheduled as needs arise. Each party agrees that it will communicate as soon as possible to the other party of any changes to its programs that will impact this Agreement. Each institution shall provide the other with advance copies of, and an opportunity to correct or revise, any written materials that it publishes to describe the terms of this Agreement.

- D. Transfer of Courses: The transfer of BHCC courses is articulated in Articles A-G, along with the remaining Northeastern courses to be completed to earn the BS degree.

IV. Published Materials

- A. All published materials including, without limitation, any and all reports, outlines, manuals, pamphlets, brochures and other documents prepared by BHCC shall remain the property BHCC, and all such materials prepared by Northeastern shall remain the property of Northeastern. All brochures and marketing materials for this Program shall be developed and mutually agreed upon by both BHCC and Northeastern.
- B. BHCC and Northeastern shall have unrestricted authority to publish, disclose, distribute or otherwise use, in whole or in part, any and all materials prepared under this Agreement. Neither Institution shall use the name, logo, likeness, trademark, image or other intellectual property of the other for advertising, marketing, endorsement or any other purpose without the specific prior written consent of an authorized representative of the other Institution with respect to each such use.

V. Joint Responsibilities of Northeastern and BHCC

The parties shall jointly undertake the design and implementation of the following affiliation activities during the period of this Agreement:

- A. The parties shall explore academic networking opportunities for faculty, staff and student advisors to promote thorough understanding of the educational programs offered by the two institutions and the respective campus cultures.
- B. The parties may develop faculty workshops focused on establishing common understandings of the nature of the institutions' complementary missions and visions for the future, the enrichment lent by each to the other through proximity of programs and services, and the educational roles of the institutions as partners in a strong educational affiliation with each other, business and industry, the general public community, joint teaching and research, professional development, shared supervision of internship and practicum, delivery of academic programs, evaluation and outcomes assessment and accreditation.
- C. The Parties acknowledge and understand that any separate corporate existence and organization of the parties shall continue unaltered and unamended by this Agreement.
- D. The Parties shall fully cooperate on all mutually agreed-upon programs, services and activities in accordance with the standards, policies, and practices of licensing and accrediting agencies, provided that the curriculum and courses of study and methods of instruction shall be conveyed in a timely fashion to participating institutions for approval.
- E. This Agreement does not preclude either college from entering into similar agreements with other institutions of higher education.

VI. Compliance with Laws

Each Party agrees that it will comply in all material respects with all applicable laws, rules, regulations, orders and decrees of all governmental authorities in connection with the performance of this Agreement, including without limitation, FERPA and any applicable privacy laws.

VII. Review of the Agreement:

Review of the conditions of the agreement will take place every three years or after curriculum or course revisions have occurred, or as requested by either party through the designated representatives. Revisions must be mutually agreed upon.

VIII. TERM, TERMINATION AND TEACH-OUT

The term of this Agreement shall begin with the Fall 2021 academic term and shall continue until terminated as provided herein.

- A. **Without Cause.** Termination of this agreement will be made within one year of proper notification with the provision that the terms specified herein will continue to apply to graduates who transfer from BHCC to Northeastern within two years of the termination of this agreement.

- B. **With Cause.** If either Party breaches any material term or condition stated herein or fails to perform or fulfill any material obligation required by this Agreement, the nonbreaching party may terminate this Agreement by giving written notice to the alleged breaching party stating the circumstances of the breach at least seven (7) calendar days before the effective date of termination stated in the notice. Notwithstanding the foregoing, the notice of termination provided by the nonbreaching party may state a period during which the alleged breach may be cured by the breaching party, which cure shall be subject to approval by the nonbreaching party. In the event of a breach the breaching party may be subject to any and all applicable contract rights and remedies available to the University. Applicable statutory or regulatory penalties may also be imposed.

IX. SOLE AGREEMENT, AMENDMENTS, AND GOVERNING LAW

- A. This Agreement constitutes the entire understanding between the Parties with respect to the subject matter contained herein, and shall not be deemed to be waived, added to or modified orally; and no waiver, addition, modification, or amendments shall be valid unless in writing, and signed by the authorized representatives of the parties hereto.

The laws of the Commonwealth of Massachusetts without giving effect to its conflicts of law principles govern all matters arising out of or relating to this Agreement and all of the transactions it contemplates, including, without limitation, its validity, interpretation, construction, performance and enforcement.

The Parties acknowledge that they are agencies of the Commonwealth of Massachusetts or otherwise protected by the laws and regulations thereof. No provision (or lack of provision) herein shall be construed explicitly or implicitly to be a waiver or limitation of sovereign or charitable immunity or rights or defenses arising out or related to such immunity including, but not limited to, a party's rights under the Massachusetts Tort Claims Act.

X. Insurance

The Parties acknowledge and agree that:

BHCC as an entity of the Commonwealth of Massachusetts is self-insured for Worker's Compensation in accordance with Chapter 152 of the Massachusetts General Laws. BHCC, as an entity of the Commonwealth of Massachusetts is responsible for the negligent acts or omissions of its employees acting within the scope of their employment under this Agreement in accordance with the Massachusetts Tort Claims Act.

XI. Assignment

Neither party shall assign or in any way transfer any interest in this Agreement without the prior written consent of the other party, nor shall a party subcontract any service without the prior written approval of the other party. Any purported assignment of rights or delegation of performance in violation of this Section is VOID.

Article A

BHCC: AA Business	Credits	Northeastern: BS Management	Credits
Semester 1			
BUS 101 Intro to Business	3	MGT 1100 Intro to Business	3
ENG 111 College Writing I	3	ENG 1105/1106 College Writing I and Lab	3
PSY 101 Principles of Psychology	3	PSY 1100 Foundations of Psychology	3
CIT 110 Applications/Concepts	3	ITC 1000 Computer Applications	3
Career Elective (BUS, FIN, MAN) <i>Choose one of: ACC-201 Managerial Accounting, FIN-106 Corporate Finance or BUS-201 Business Law</i>	3	ACC 2200 Managerial Accounting FIN 2100 Introduction to Corporate Finance MGT2330 Business Law	3
Semester 2			
ENG 112 College Writing II	3	ENG 1107 College Writing II and Lab	3
MAT 231 Calculus for Mgmt. or MAT 281 Calc I	4	MTH 2100 Calculus I and elective credit	4
ACC 101 Principles of Accounting I	3	ACC 1990 Professional Elective	3
GenEd-SR Scientific Reasoning <i>ENV 105 Environmental Science</i>	4	NU Path ND Core Gen Ed Natural and Designed World	4
GenEd-CW Creative Work	3	Open Elective	3
Semester 3			
ACC 102 Principles of Accounting II	3	ACC 2100 Financial Accounting	3
MAN 105 Principles of Marketing	3	MKT 2100 Principles of Marketing	3
MAN 181 Statistics	3	MTH 2300 Business Statistics	3
Elective – Literature	3	Open Elective	3
MAN 112 Organizational Behavior and Design	3	MGT 2310 Organizational Behavior	3
Semester 4			
MAN 111 Principles of Management	3	MGT 2100 Principles of Management	3
ECO 202 Microeconomics	3	ECN 1100 Principles of Microeconomics	3
Elective – Literature	3	Open Elective	3
Elective – Lab Science	4	Open Elective	4
Elective – Behavioral Science <i>Choose either: SOC 109 Cultural Anthropology or SOC 227 Sociology of Race and Ethnicity</i>	3	ANT 1150 Cultural Anthropologie OR SOC 1230 Race and Ethnicity	3
Total Credits	64	Total Transferred Credits	64

Article A (Continued)

Additional Courses to be taken at Northeastern for BS: Management			
Course Number	Course Title	Credits	Notes
ENG 3107	Writing for the Professions-Bus.& SS	3	
ENG 3108	Lab for ENG 3107	1	
ACC 2200	Managerial Accounting	3	Replace with open elective if taken at BHCC as elective
ECN 1200	Principles of Macroeconomics	3	
FIN 2100	Introduction to Corporate Finance	3	Replace with open elective if taken at BHCC as elective
MGT 2210	Information within the Enterprise	3	
MGT 2310	Organizational Behavior	3	
MGT 2330	Business Law	3	Replace with open elective if taken at BHCC as elective
MTH 1100	College Algebra	3	
PHL 2100	Business Ethics	3	
HRM 2320	Human Resources Management	3	
MGT 2220	Supply Chain Management	3	
MGT 3220	International Business	3	
MGT 4210	Project Management	3	
MGT 4220	Innovation and Change Management	3	
MGT 4230	New Venture Creation	3	
MGT 4850	Business Strategy	3	
Elective	Professional Elective	3	
Elective	Professional Elective	3	
Elective	Professional Elective	3	
Total Credits		58	

Article B

BHCC: AS Accounting	Credits	Northeastern: BS Finance and Accounting Management	Credits
Semester 1			
BUS 101 Intro to Business	3	MGT 1100 Intro to Business	3
ENG 111 College Writing I	3	ENG 1105/1106 College Writing I and Lab	3
GedEd-QPS Quantitative Problem Solving <i>Choose either: MAT 181 Statistics 1(3) OR MAT 194 College Algebra (4)</i>	3 or 4	MTH 2300 Business Stats (AD) MTH 1100 College Algebra (FQ) and MTH1990 elective	3 Or 4
ACC 101 Principles of Accounting I	3	ACC 1990 Open Elective	3
CIT 110 Applications/Concepts	3	ITC 1000 Computer Applications	3
Semester 2			
ENG 112 College Writing II	3	ENG 1107 College Writing II and Lab	3
ACC 102 Principles of Accounting II	3	ACC 2100 Financial Accounting	3
MAN 112 Organizational Behavior and Design	3	MGT 2310 Organizational Behavior	3
BUS 201 Business Law I	3	MGT 2330 Business Law	3
ACC 105 Accounting Information Systems	3	MGT 2210 Information within the Enterprise	3
Semester 3			
ECO 202 Microeconomics or ECO 201 Macroeconomics	3	ECN 1100 Principles of Microeconomics or ECN 1200 Principles of Macroeconomics	3
ACC 201 Intermediate Accounting I	3	ACC 3201 Financial Reporting and Analysis I	3
ACC 203 Personal Income Tax	3	ACC 2990 Open Elective	3
ACC 207 Cost Accounting	3	ACC 3103 Cost Accounting	3
GenEd-SR Scientific Reasoning <i>ENV 105 Environmental Science</i>	4	NU Path ND Core Ged Ed Natural and Designed World	4
Semester 4			
ACC 202 Intermediate Accounting II	3	ACC 3202 Financial Reporting & Analysis II	3
ACC 205 Volunteer Income Tax Assistance	3	ACC 3410 Principles of Taxation	3
ACC 216 or MAN 299 <i>Recommended: ACC 216 Managerial Accounting</i>	3	ACC 2200 Managerial Accounting	3
GedEd-CW Creative Work <i>Choose one of the following: ENG 232 Intro to Poetry Writing OR VMA 161 Intro to Digital Photography</i>	3	ENG 3220 Writing Poetry OR ART 1200 Digital Photography	3
MAN 105 or MAN 111 <i>MAN 105 Principles of Marketing</i>	3	MKT 2100 Principles of Marketing	3
Total Credits	61-62	Total Transferred Credits	61-62

Article B (Continued)

Additional Courses to be taken at Northeastern for BS: Finance and Accounting Management			
Course Number	Course Title	Credits	Notes
ENG 3107	Writing for the Professions-Bus.& SS	3	
ENG 3108	Lab for ENG 3107	1	
NUPATH	Interpreting Culture IC Core	3	
ECN 1100 or ECN 1200	Principles of Macroeconomics or Principles of Microeconomics	3	Choose course not taken with AS Program
FIN 2100	Introduction to Corporate Finance	3	
MKT 2100	Principles of Marketing	3	
MTH 1100 or MTH 2300	College Algebra or Business Statistics	3	Choose course not taken with AS Program
PHL 2100	Business Ethics	3	
ACC 4320	Financial Statement Analysis	3	
FIN 3310	Financial Institutions and Markets	3	
FIN 3330	Risk Management and Insurance	3	
MGT 4850	Business Strategy	3	
Elective	Professional Elective	3	
Elective	Professional Elective	3	
Elective	Professional Elective	3	
Open Elective	Open Elective	3	
Open Elective	Open Elective	3	
Open Elective	Open Elective	3	
Open Elective	Open Elective	3	
Total Credits		58	

Article C

BHCC: AS Data Analytics	Credits	Northeastern: BS Analytics	Credits
Semester 1			
CIT 113 Information Technology Problem Solving	3	ITC 1990 Professional Elective	3
ENG 111 College Writing I	3	ENG 1105/1106 College Writing I and Lab	3
MAT 181 Statistics	3	ALY 2010 Probability Theory and Intro Statistics	3
MAT 197 Precalculus	4	MTH 1200 Precalculus and Elective <i>Note: MTH 1200 will substitute MTH 110</i>	4
GenEd-SR Scientific Reasoning	4	Open Elective	4
Semester 2			
CIT 236 SQL Programming	3	ITC 3300 Structured Query Language (SQL)	3
CIT 137 Intro to Big Data with R and R Studio	4	ALY 4000 Analytics using R and Elective	4
CIT 234 Decision Support Using Microsoft Excel	3	ITC 2016 End User Data Analysis Tools	3
MAT 281 Calculus I	4	MTH 2100 Calculus I and Elective Credit <i>Note: MTH 2100 will substitute for MTH 2400</i>	4
GenEd-CCC Community & Cultural Contexts <i>ECE 201 Macroeconomics</i>	3	ECN 1200 Macroeconomics	3
Semester 3			
MAT 291 Linear Algebra	4	MTH 2990 Professional Elective	4
CIT 125 Python Programming	3	ALY 1990 Professional Elective	3
CIT 187 Data Analytics and Predictive Analysis	3	ALY 4020 Predictive Analytics using R and Python	3
ENG 112 College Writing II	3	ENG 1107 College Writing II and Lab	3
CIT 240 Database Programming	3	ITC 2300 Database Management Systems	3
Semester 4			
CIT 130 Data Visualization	3	ALY 3070 Communication and Visualization for Data Analytics	3
CIT 268 Windows Operating Systems	3	ITC 1200 Operating Systems and Concepts	3
CIT 225 Advanced Python Programming	3	ALY 2100 Intro to Programming for Data Analytics	3
GedEd-CW Creative Work <i>Choose one of the following: ENG 232 Intro to Poetry Writing OR VMA 161 Intro to Digital Photography</i>	3	ENG 3220 Writing Poetry OR ART 1200 Digital Photography	3
GenEd-E General Education Elective	3	Open Elective	3
Total Credits	66	Total Transferred Credits	66

Article C (Continued)

Additional Courses to be taken at Northeastern for BS: Analytics			
Course Number	Course Title	Credits	Notes
ENG 3107	Writing for the Professions-Bus.& SS	3	
ENG 3108	Lab for ENG 3107	1	
CMN 1100	Organizational Communication	3	
CMN 2310	Professional Speaking	3	
PHL 2120	Ethical Issues in Communication	3	
PHL 2310	Symbolic Logic	3	
ITC 1100	Human-Computer Interaction	3	
ITC 2000	Principles of Systems Analysis and Design	3	
LDR 1200	Assessing Your Leadership and Capacity	3	
LDR 3400	Evidence-Based Leadership and Decision Making	3	
CET 2200	Data Structures and Algorithms	3	
WI Course	Writing Intensive – Recommended: ENG 3260	3	
ITC 3320	Data Warehousing Technology	3	
ALY 3015	Intermediate Statistics for Data Analytics	3	
ALY 3110	Big Data and Web Mining	3	
ALY 3040	Web Mining	3	
EI Course	EI Core (if not taken at BHCC)	3	If taken at BHCC, replace with Open Elective
ECN 1200	Macroeconomics (if not taken at BHCC)	3	If taken at BHCC, replace with Open Elective
Elective	Professional Elective Course	3	
Total Credits		58	

Article D

BHCC: AS Finance	Credits	Northeastern: BS Finance and Accounting Management	Credits
Semester 1			
BUS 101 Intro to Business	3	MGT 1100 Intro to Business	3
ENG 111 College Writing I	3	ENG 1105/1106 College Writing I and Lab	3
FIN 112 Personal Finance	3	FIN 2990 Open Elective	3
ACC 101 Principles of Accounting I	3	ACC 1990 Open Elective	3
CIT 110 Applications/Concepts	3	ITC 1000 Computer Applications	3
Semester 2			
ENG 112 College Writing II	3	ENG 1107 College Writing II and Lab	3
ACC 102 Principles of Accounting II	3	ACC 2100 Financial Accounting	3
MAN 111 Principles of Management	3	MGT 2100 Principles of Management	3
ECO 201 Macroeconomics	3	ECN 1200 Principles of Macroeconomics	3
GedEd-QPS Quantitative Problem Solving <i>Choose either: MAT 181 Statistics 1(3) OR MAT 194 College Algebra (4)</i>	3 or 4	MTH 2300 Business Stats (AD) MTH 1100 College Algebra (FQ) and MTH1990 elective	3 Or 4
Semester 3			
ECO 202 Microeconomics	3	ECN 1100 Principles of Microeconomics	3
MAN 112 Organizational Behavior and Design	3	MGT 2310 Organizational Behavior	3
FIN 111 Investments	3	FIN 3340 Investments	3
BUS 207 Professional Communication	3	MGT 2990 Open Elective	3
FIN 210 Financial Management	3	MGT 4220 Innovation and Change Management	3
Semester 4			
FIN 211 Money and Banking	3	FIN 3310 Financial Institutions and Markets	3
FIN 213 Mutual Funds Industry	3	FIN 2990 Open Elective	3
FIN 106 or INT 299B <i>FIN 106 Intro to Corporate Finance</i>	3	FIN 2105 Corporate Finance	3
GedEd-CW Creative Work <i>Choose one of the following: ENG 232 Intro to Poetry Writing OR VMA 161 Intro to Digital Photography</i>	3	ENG 3220 Writing Poetry OR ART 1200 Digital Photography	3
GenEd-SR Scientific Reasoning <i>ENV 105 Environmental Science</i>	4	ESC 1100 The Geosphere: Physical and Historical Geology and ESC1990 Elective	4
Total Credits	61-62	Total Transferred Credits	61-62

Article D (Continued)

Additional Courses to be taken at Northeastern for BS: Finance and Accounting Management			
Course Number	Course Title	Credits	Notes
ENG 3107	Writing for the Professions-Bus.& SS	3	
ENG 3108	Lab for ENG 3107	1	
NUPATH	Interpreting Culture IC Core	3	
ACC 2200	Managerial Accounting	3	
MGT 2210	Information with the Enterprise	3	
MGT 2330	Business Law	3	
MKT 2100	Principles of Marketing	3	
MTH 1100 or MTH 2300	College Algebra or Business Statistics	3	Choose course not taken with AS Program
PHL 2100	Business Ethics	3	
ACC 3103	Cost Accounting	3	
ACC 3201	Financial Reporting and Analysis 1	3	
ACC 4320	Financial Reporting and Analysis 2	3	
ACC 3410	Principles of Taxation	3	
ACC 4320	Financial Statement Analysis	3	
FIN 3330	Risk Management and Insurance	3	
MGT 4850	Business Strategy	3	
Elective	Professional Elective	3	
Elective	Professional Elective	3	
Elective	Professional Elective	3	
Open Elective	Open Elective	3	
Open Elective	Open Elective	3	
Open Elective	Open Elective	3	
Total Credits		64	

Article E

BHCC: AS Management	Credits	Northeastern: BS Healthcare Administration	Credits
Semester 1			
BUS 101 Intro to Business	3	MGT 1100 Intro to Business	3
ENG 111 College Writing I	3	ENG 1105/1106 College Writing I and Lab	3
MAN 105 Principles of Marketing	3	MKT 2100 Principles of Marketing	3
ACC 101 Principles of Accounting I	3	ACC 1990 Open Elective	3
CIT 110 Applications/Concepts	3	ITC 1000 Computer Applications	3
Semester 2			
ENG 112 College Writing II	3	ENG 1107 College Writing II and Lab	3
ACC 102 Principles of Accounting II	3	ACC 2100 Financial Accounting	3
MAN 111 Principles of Management	3	MGT 2100 Principles of Management	3
ECO 201 Macroeconomics or ECO 202 Microeconomics	3	ECN 1200 Principles of Macroeconomics or ENC 1100 Principles of Microeconomics	3
GedEd-QPS Quantitative Problem Solving <i>Choose either: MAT 181 Statistics I(3) OR MAT 194 College Algebra (4)</i>	3 or 4	MTH 2300 Business Stats (AD) MTH 1100 College Algebra (FQ) and MTH1990 elective	3 Or 4
Semester 3			
BUS 201 Business Law I	3	MGT 2330 Business Law	3
MAN 112 Organizational Behavior and Design	3	MFT 2310 Organizational Behavior	3
GedEd-CW Creative Work <i>Choose one of the following: ENG 232 Intro to Poetry Writing OR VMA 161 Intro to Digital Photography</i>	3	ENG 3220 Writing Poetry OR ART 1200 Digital Photography	3
GenEd-SR Scientific Reasoning <i>ENV 105 Environmental Science</i>	4	ESC 1100 The Geosphere: Physical and Historical Geology and ESC1990 Elective	4
Career Elective	3	ECN 1990 Business Foundation Course	3
Semester 4			
FIN 210 Financial Management	3	MGT 4220 Innovation Change and Management	3
BUS 207 Professional Communication	3	MGT 2990 Professional Elective	3
MAN 201 Management Seminar or ITB 299B Learn and Earn Internship	3	Not Transferable	-
Career Elective <i>Choose one of the following: ECO 201, ECO 202, FIN 106</i>	3	ECN 1990 Business Foundation Course	3
Computer Elective	3	Open Elective	3
Total Credits	61-62	Total Transferred Credits	58-57

Article E (Continued)

Additional Courses to be taken at Northeastern for BS: Finance and Accounting Management			
Course Number	Course Title	Credits	Notes
ENG 3107	Writing for the Professions-Bus.& SS	3	
ENG 3108	Lab for ENG 3107	1	
NUPATH	Interpreting Culture IC Core	3	
ACC 2200	Managerial Accounting	3	
MGT 2210	Information with the Enterprise	3	
MTH 1100 or MTH 2300	College Algebra or Business Statistics	3	Choose course not taken with AS Program
PSY 1100	Foundations of Psychology	3	
SOC 1100	Introduction to Sociology	3	
CMN 3350	Intercultural Communication	3	
FIN 2105	Introduction to Corporate Finance	3	
HMG 1100	Foundations of Healthcare Management	3	
HMG 2100	Healthcare Operations	3	
HMG 2110	Health Law and Regulation	3	
HMG 3210	Health Informatics	3	
HMG 3220	Risk Management & Quality Assurance	3	
HMG 3225	Public Health	3	
HMG 4210	Healthcare Policy	3	
HMG 4850	Healthcare Management Capstone Project	3	
HRM 2320	Human Resources Management	3	
PHL 2130	Ethical Issues in Healthcare	3	
Elective	Open Elective	3	
Elective	Open Elective	3	
Total Credits		64	

Article F

BHCC: AS Management	Credits	Northeastern: BS Management	Credits
Semester 1			
BUS 101 Intro to Business	3	MGT 1100 Intro to Business	3
ENG 111 College Writing I	3	ENG 1105/1106 College Writing I and Lab	3
MAN 105 Principles of Marketing	3	MKT 2100 Principles of Marketing	3
ACC 101 Principles of Accounting I	3	ACC 1990 Open Elective	3
CIT 110 Applications/Concepts	3	ITC 1000 Computer Applications	3
Semester 2			
ENG 112 College Writing II	3	ENG 1107 College Writing II and Lab	3
ACC 102 Principles of Accounting II	3	ACC 2100 Financial Accounting	3
MAN 111 Principles of Management	3	MGT 2100 Principles of Management	3
ECO 201 Macroeconomics or ECO 202 Microeconomics	3	ECN 1200 Principles of Macroeconomics or ENC 1100 Principles of Microeconomics	3
GedEd-QPS Quantitative Problem Solving <i>Choose either: MAT 181 Statistics 1(3) OR MAT 194 College Algebra (4)</i>	3 or 4	MTH 2300 Business Stats (AD) MTH 1100 College Algebra (FQ) and MTH1990 elective	3 Or 4
Semester 3			
BUS 201 Business Law I	3	MGT 2330 Business Law	3
MAN 112 Organizational Behavior and Design	3	MFT 2310 Organizational Behavior	3
GedEd-CW Creative Work <i>Choose one of the following: ENG 232 Intro to Poetry Writing OR VMA 161 Intro to Digital Photography</i>	3	ENG 3220 Writing Poetry OR ART 1200 Digital Photography	3
GenEd-SR Scientific Reasoning <i>ENV 105 Environmental Science</i>	4	ESC 1100 The Geosphere: Physical and Historical Geology and ESC1990 Elective	4
Career Elective	3	ECN 1990 Business Foundation Course	3
Semester 4			
FIN 210 Financial Management	3	MGT 4220 Innovation Change and Management	3
BUS 207 Professional Communication	3	MGT 2990 Professional Elective	3
MAN 201 Management Seminar or ITB 299B Learn and Earn Internship	3	Not Transferable	-
Career Elective <i>Choose of the following: ECO 201, ECO 202, FIN 106</i>	3	ECN 1990 Business Foundation Course	3
Computer Elective	3	Open Elective	3
Total Credits	61-62	Total Transferred Credits	58-57

Article F (Continued)

Additional Courses to be taken at Northeastern for BS: Management			
Course Number	Course Title	Credits	Notes
ENG 3107	Writing for the Professions-Bus.& SS	3	
ENG 3108	Lab for ENG 3107	1	
NUPATH	Interpreting Culture IC Core	3	
ACC 2200	Managerial Accounting	3	
MGT 2210	Information with the Enterprise	3	
MTH 1100 or MTH 2300	College Algebra or Business Statistics	3	Choose course not taken with AS Program
PHL 2100	Business Ethics	3	
HRM 2320	Human Resources Management	3	
MGT 2220	Supply Chain Management	3	
MGT 3220	International Business	3	
MGT 4210	Project Management	3	
MGT 4230	New Venture Creation	3	
MGT 4850	Business Strategy	3	
Elective	Professional Elective	3	
Elective	Professional Elective	3	
Elective	Professional Elective	3	
Elective	Professional Elective	3	
Elective	Open Elective	3	
Elective	Open Elective	3	
Elective	Open Elective	3	
Elective	Open Elective	3	
Elective	Open Elective	3	
Total Credits		64	

Article G

BHCC: AS Management	Credits	Northeastern: BS Project Management	Credits
Semester 1			
BUS 101 Intro to Business	3	MGT 1100 Intro to Business	3
ENG 111 College Writing I	3	ENG 1105/1106 College Writing I and Lab	3
MAN 105 Principles of Marketing	3	MKT 2100 Principles of Marketing	3
ACC 101 Principles of Accounting I	3	ACC 1990 Open Elective	3
CIT 110 Applications/Concepts	3	ITC 1000 Computer Applications	3
Semester 2			
ENG 112 College Writing II	3	ENG 1107 College Writing II and Lab	3
ACC 102 Principles of Accounting II	3	ACC 2100 Financial Accounting	3
MAN 111 Principles of Management	3	MGT 2100 Principles of Management	3
ECO 201 Macroeconomics or ECO 202 Microeconomics	3	ECN 1200 Principles of Macroeconomics or ENC 1100 Principles of Microeconomics	3
GedEd-QPS Quantitative Problem Solving <i>Choose either: MAT 181 Statistics 1(3) OR MAT 194 College Algebra (4)</i>	3 or 4	MTH 2300 Business Stats (AD) MTH 1100 College Algebra (FQ) and MTH1990 elective	3 Or 4
Semester 3			
BUS 201 Business Law I	3	MGT 2330 Business Law	3
MAN 112 Organizational Behavior and Design	3	MFT 2310 Organizational Behavior	3
GedEd-CW Creative Work <i>Choose one of the following: ENG 232 Intro to Poetry Writing OR VMA 161 Intro to Digital Photography</i>	3	ENG 3220 Writing Poetry OR ART 1200 Digital Photography	3
GenEd-SR Scientific Reasoning <i>ENV 105 Environmental Science</i>	4	ESC 1100 The Geosphere: Physical and Historical Geology and ESC1990 Elective	4
Career Elective	3	ECN 1990 Business Foundation Course	3
Semester 4			
FIN 210 Financial Management	3	MGT 4220 Innovation Change and Management	3
BUS 207 Professional Communication	3	MGT 2990 Professional Elective	3
MAN 201 Management Seminar or ITB 299B Learn and Earn Internship	3	Not Transferable	-
Career Elective <i>Choose one of the following: ECO 201 Macroeconomics, ECO 202 Microeconomics, FIN 106 Intro to Corporate Finance</i>	3	ECN 1200 Principles of Microeconomics OR ECN 1100 Principles of Microeconomics FIN 2105 Corporate Finance	3
Computer Elective	3	Open Elective	3
Total Credits	61-62	Total Transferred Credits	58-57

Article G (Continued)

Additional Courses to be taken at Northeastern for BS: Management			
Course Number	Course Title	Credits	Notes
ENG 3107	Writing for the Professions-Bus.& SS	3	
ENG 3108	Lab for ENG 3107	1	
ITC 2016	End-User Data Analysis Tools	3	
LDR 1200	Assessing your Leadership Capacity	3	
MGT 2210	Information within the Enterprise	3	
MGT 2220	Supply Chain Management	3	
MTH 1100 or MTH 2300	College Algebra or Business Statistics	3	Choose course not taken with AS Program
PHL 2100	Business Ethics	3	
PJM 1100	Project Management Fundamentals- Project Initiation and Close	3	
PJM 1400	Project Planning	3	
ENG 3260	Writing to Inform and Persuade	3	
LDR 3400	Evidence-Based Leadership and Decision Making	3	
PJM 2000	Project Monitoring and Control	3	
PJM 2100	Quality and Risk	3	
PJM 2200	Project Procurement and Contract Management	3	
Elective	Professional Elective	3	
Elective	Professional Elective	3	
Elective	Open Elective	3	
Elective	Open Elective	3	
Elective	Open Elective	3	
Elective	Open Elective	3	
Elective	Open Elective	3	
Total Credits		64	